



## Illinois CEJA Contractor Incubator Program Performance Indicators/Measures Form

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- All Contractor Incubator activity and performance measure data will be recorded in Department-defined CRM, obtained from reporting forms submitted by the Grantee.
- Minimum performance requirements cover a 12-month calendar year unless otherwise noted and are based on the projected amount of annual grant funds.

<b>Deliverable</b>	<b>Annual Performance Measures</b>	<b>Reporting Cadence</b>
# of new participant contractors accepted into Program		Monthly
Total # of participant contractors in the program (New + Continuing)		Monthly
# of participant contractors securing contract or subcontract through technical assistance		Monthly
# of training sessions provided		Monthly
# of networking events provided		Monthly
# of participant contractors training attendees		Monthly
# of one-on-one consultation hours		Monthly
# of participants receiving access to capital technical assistance		Monthly
# of participant contractors receiving services to acquire financial assurance (e.g., bonding)		Monthly
# of participant contractors receiving back-office services		Monthly

# of participant contractors receiving permit/insurance planning/business planning assistance.		Monthly
# of contracts secured, alone or in partnership		Monthly
Anticipated dollar value of contracts secured		Monthly
# of bids submitted by participant contractors		Monthly
# of jobs created by participant contractors		Monthly
# of certifications obtained by participant contractors		Monthly
# of grants and other non-debt financing options secured		Monthly
\$ value of non-debt financing secured	\$	Monthly
# of loans and other debt financing options secured		Monthly
\$ value of debt-financing secured	\$	Monthly
Dollar value increase in participant business revenue	\$	Monthly
# of success stories submitted through the grant term (minimum 6 annually)		Monthly
# of events hosted with local, state, and/or federal legislators and key stakeholders invited (minimum 2 annually)		Monthly
# of jobs retained by participant contractors		Annually
# of participants graduated from the Program during the grant term		Annually