



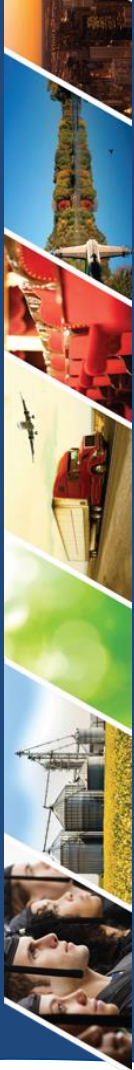
Illinois
Department of Commerce
& Economic Opportunity

Department of Commerce & Economic Opportunity (DCEO)

Illinois Works Jobs Program

2023 Illinois Works Grantee Renewal







ILW Pre-Apprenticeship Team



- Dr. Norman Ruano, Deputy Director of Illinois Works
- Ms. Christine Flynn, Grant Management Analyst
- Mr. Dan Martinez, Grant Management Analyst
- Dr. Vera Lee Robinson, Program Coach
- Dr. Gia Suggs, Training Analystist & Program Coach





Course Overview



Illinois Works is excited to offer 2023 grantees, who have met the minimum criteria for either a renewal or conditional renewal respectively, the opportunity to receive a contract modification that would extend their contract and funding through 2024.



Course Objectives

By the end of this training, learners will be able to:

- Identify each step in the renewal process.
- Differential between criteria for Renewal and Conditional Renewal.
- Identify updates to the 2023 renewal process, from 2022.
- Successfully complete and submit each of the renewal documents.





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Program Engagement ~ Mentimeter

Access the website: www.menti.com
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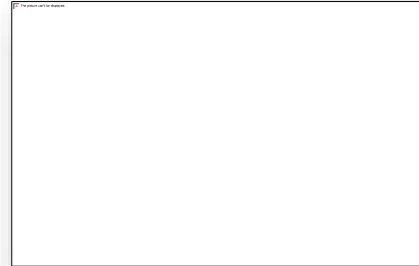
ILW 2023 Renewal Webinar

- Your Name
- Organization/Agency



Question:

“What do you hope to learn?”



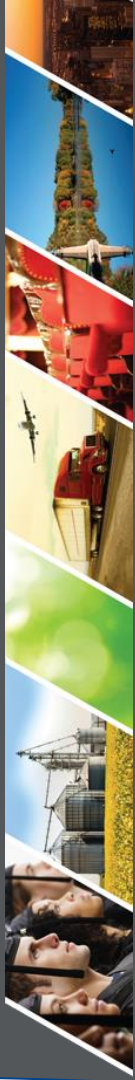


Illinois
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Comments, feedback, or questions?

Email us at:

CEO.IllinoisWorks@Illinois.Gov



CEO.ILWorks@Illinois.Gov



Section 2: Pathways for Contract Modification

By the end of this section, you will be able to:

- Define contract modification.
- Identify the two pathways for a contract modification.
- Describe the ILW criteria for renewal.



Contract Modification



A **contract modification** is any written change by contracting officer to the contract terms and conditions. A modification can be issued at any time after the contract is awarded.

2023 qualified grantees will be offered an opportunity to receive a contract modification that will increase the overall funding, extend their contract period through December of 2024, and update their scope of work to include the required services and outcomes for the 2023 program year.



Pathways for Contract Modification



Renewal

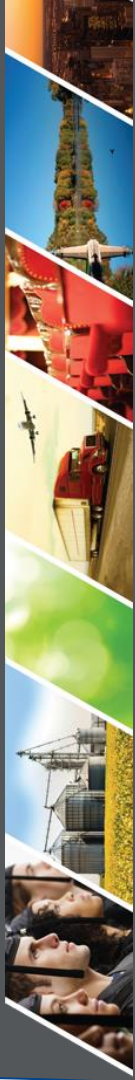
Conditional Renewal

- Inadequate High
- Inadequate Low



Process for Renewal





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Section 3: Renewal Process

By the end of this section, you will be able to:

- List the steps in the renewal process.
- Describe the actions for each step in the renewal process.



Steps for the Renewal Process



Renewal Document Submission

Evaluation

Negotiations

Reach Consensus

Agreement Modification



Steps 1: Renewal Document Submission



Renewal Document Submission

Evaluation

Negotiations

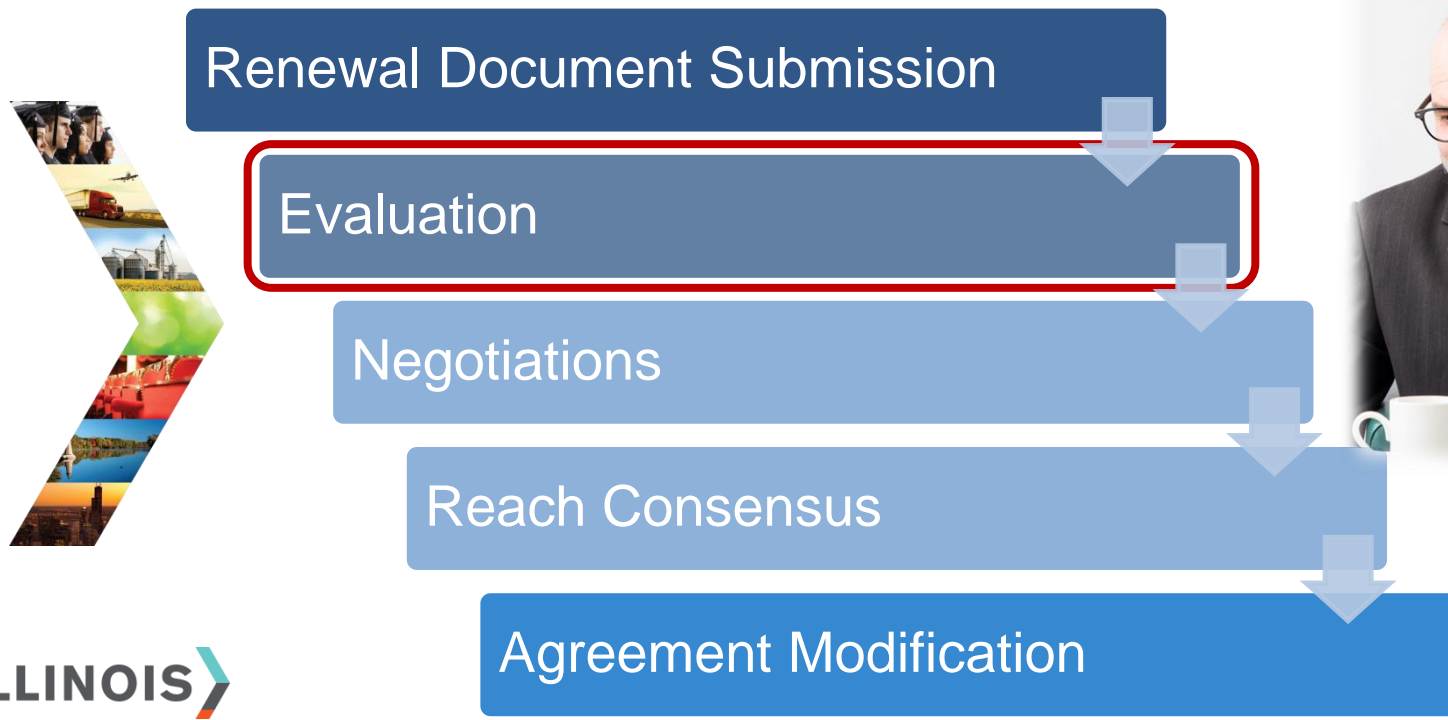
Reach Consensus

Agreement Modification



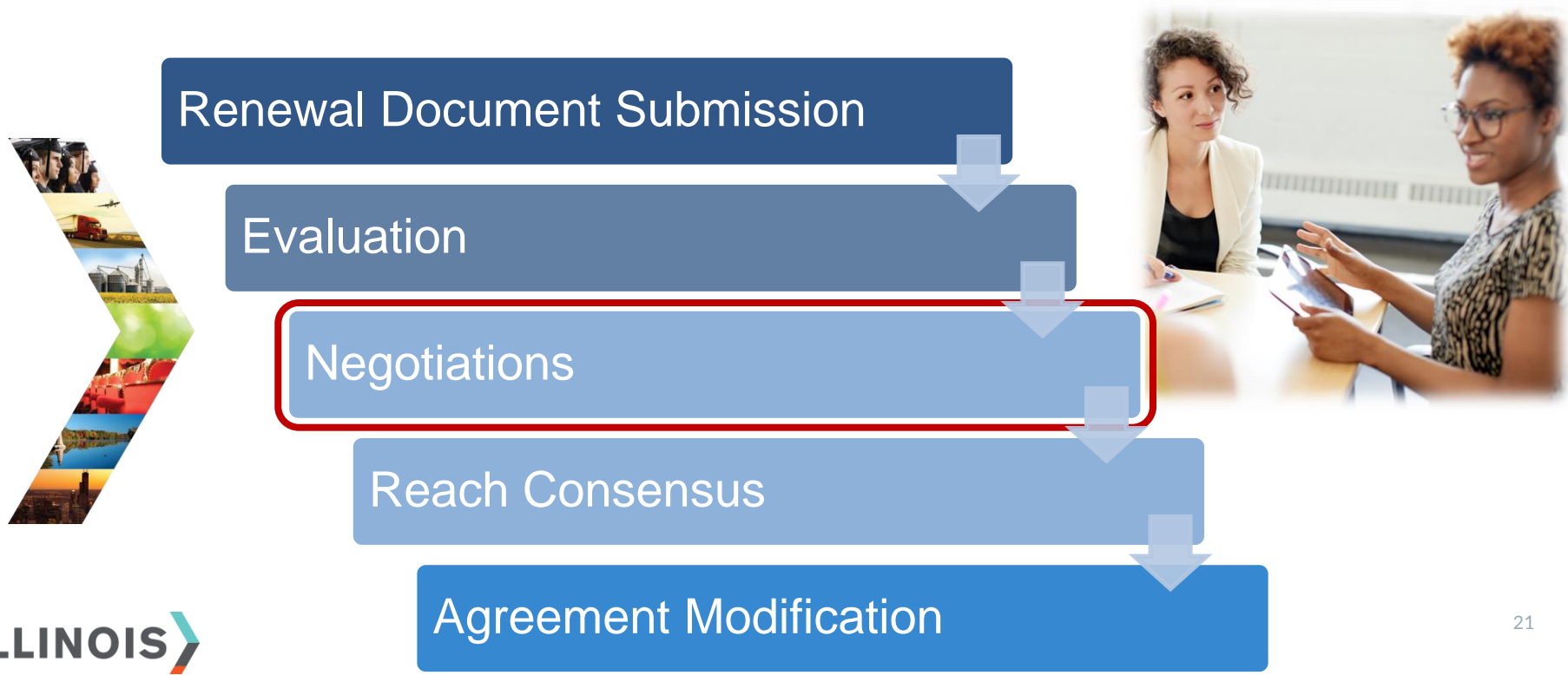


Steps 2: Evaluation





Steps 3: Negotiations





Steps 4: Reach Consensus



Renewal Document Submission

Evaluation

Negotiations

Reach Consensus

Agreement Modification





Steps 5: Agreement Modification



Renewal Document Submission

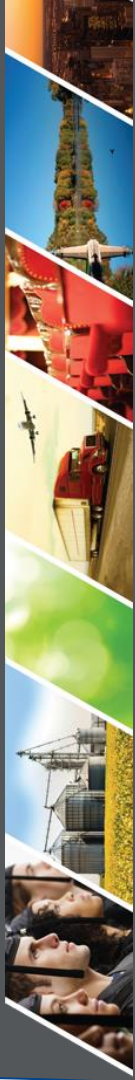
Evaluation

Negotiations

Reach Consensus

Agreement Modification





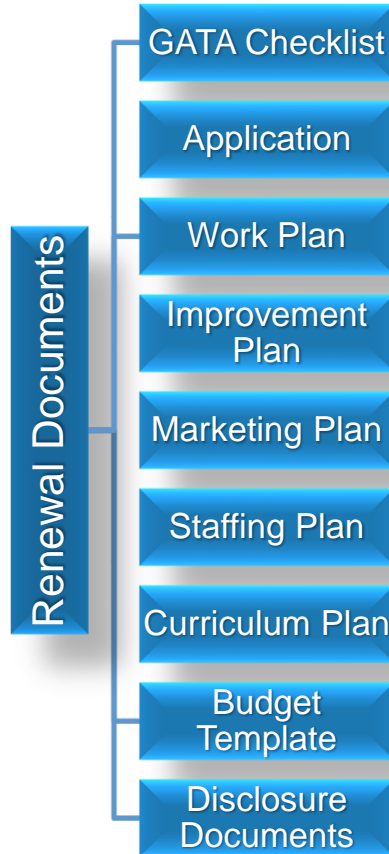
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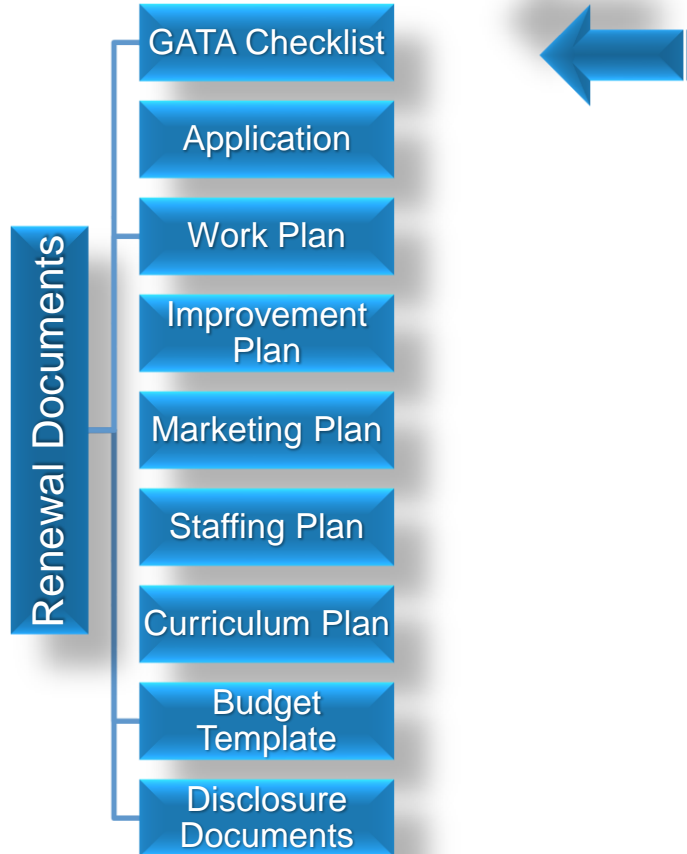


Section 4: Renewal Documents

By the end of this section, you will be able to:

- Successfully complete and submit each of the renewal documents.
- Submit required disclosure documents.







GATA Checklist



GATA Portal Disclosure

As required by the Grant Accountability and Transparency Act, each grantee organization must be in good standing with a state agency to receive state grant funds. Organizations not in good standing will be required to address these issues prior to the execution of a grant modification as part of the Illinois Works Pre-apprenticeship Program renewal process.

An Executive Director or Program Director is required to certify each of the statements below to verify that the organization is in good standing and eligible for a budget modification. Please initial to the right of each statement.

Grantee contacts listed in the GATA Portal are accurate and have accurate emails and phone numbers. _____

The individual(s) that have access to the GATA Portal as accurate and up to date for the organization: _____

As of the signing of this document, I certify that [Organization Name] is in good standing with the following entities:

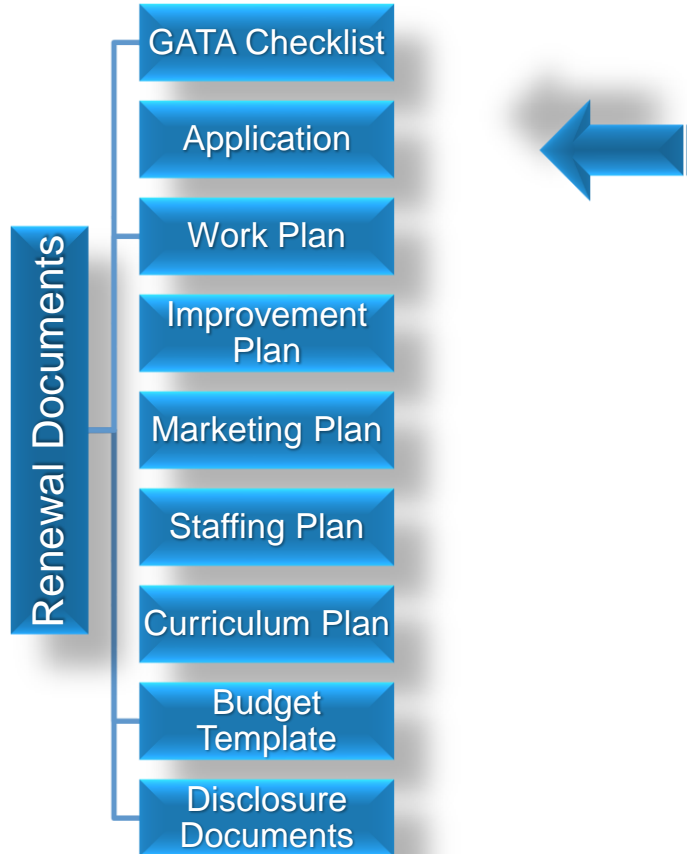
SAM.gov _____
Federal Employer ID (FEIN) _____
Federal Excluded Parties List _____
Federal Delinquent Debt _____
Illinois Secretary of State _____
Illinois Stop Payment List _____
Illinois DHFS Sanction List _____

A Fiscal and Administrative Risk Assessment (ICQ) for the current grant year (FY24) has been submitted in the GATA Portal _____

I [Executive Director] certify that the following items in the GATA Portal for [Organization Name] are accurate as of the date of this document's signing.

[Title]
[Organization Name]





IL Works Pre-Apprenticeship RENEWAL

The goal of the Illinois Works Pre-apprenticeship Program is to provide grantees to community-based organizations or coalitions throughout the State that recruit, prescreen, and provide pre-apprenticeship skills training. Successful grantees will also be expected to provide pathways and manage the transition from the pre-apprenticeship program to a full apprenticeship program in construction and building trades.

Pre-Qualification *

By checking this box I understand for my application to be considered, my entity must be pre-qualified prior to application deadline.

For more information on pre-qualification, please visit
<https://www2.illinois.gov/dceo/AboutDCEO/GrantOpportunities/Pages/GranteeRegistration.aspx>.

☐

Contact First Name *

Contact Last Name *

Contact Phone Number *

Contact Email Address *

Organization Legal Name *

Organization Address 1 *

Organization Address 2 *

City *

Zip Code *

DCEO Region *

Employer/Taxpayer Identification Number (EIN/TIN) *

Unique Entity Identifier (UEI) *

SAM Cage Code *

2022 Grant Year Award Amount *

2023 Grant Year Award Amount Requested *

Total Cohorts *

Proposed number of Participants Enrolled (Total All Cohorts) *

Proposed number of Participants Completed (Total All Cohorts) *

Proposed number of Participants with a Primary Transition (Total All Cohorts) *

Curriculum Offered *

Additional Certifications *



Submission

Additional Certifications *

Length of Program (Weeks) *

Hours of Instruction *

Required Documents to Upload *

Grant Renewal Application

Uniform Budget Template

Conflict of Interest Form

Mandatory Disclosures Form

2023 Proposed Work Plan (1/1/2023-12/31/2023)

Marketing Plan (1/1/2023-12/31/2023)

Staffing Plan with required attachments (1/1/2023-12/31/2023)

Program Improvement Plan

Sample Curriculum and Proposed Curriculum

Optional: Advance Request, MOUs/Partner Agreements

Drag and drop files here or [browse files](#)

☐ Send me a copy of my responses

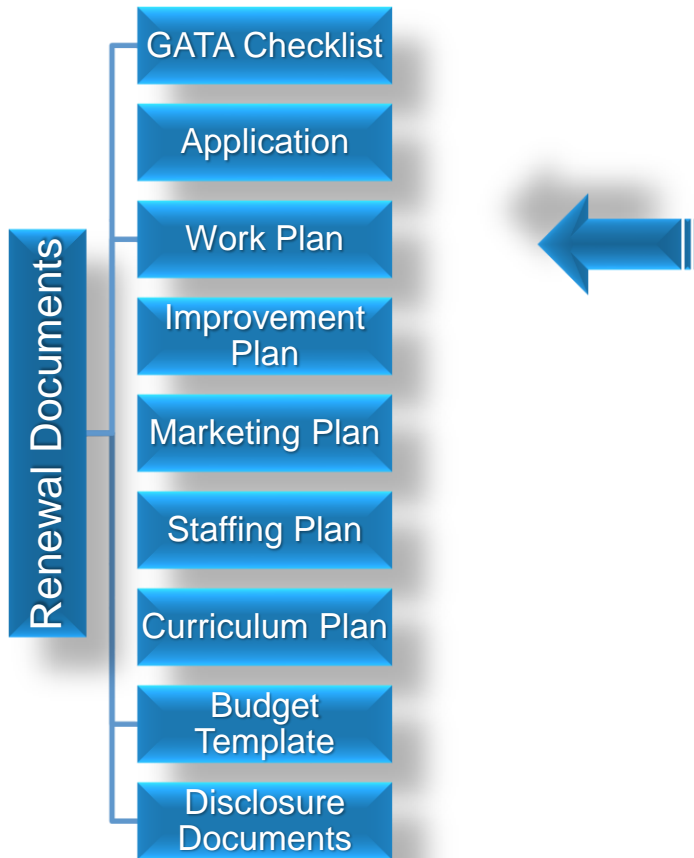
Submit





Application







Work Plan



ATTACHMENT I: PROPOSED WORK PLAN

Table A: Total Outcome Metrics

Total Number of Cohorts	Total Number of Individuals Recruited (all cohorts)	Total Individuals Enrolled (all cohorts)
Total Individuals Completed (all cohorts)	Total Individuals Transitioned - Primary Outcome (all cohorts)	Total Individuals Transitioned - Secondary Outcome (all cohorts)

*Participant numbers in Table A should align with those in Attachment I: Participant Demographic & Outcomes Summary

- Recruited:** An individual who is interested in the program and has provided their contact information to be contacted for enrollment.
- Enrolled Participant:** An individual who completes a pre-screen, application, and standardized interview and is offered to attend the program, accepts the offer, and attends training.
- Completed Participant:** An individual who begins instruction and successfully completes all required modules and assessments to obtain industry-recognized certifications and credentials.
- Primary Outcome Transitioned Participant:** A graduate of an Illinois Works Pre-apprenticeship training program who has applied and has been accepted to a DOL registered apprenticeship program OR who has applied and has been placed on a waiting list for a DOL registered apprenticeship program.
- Secondary Outcome Transitioned Participant:** A graduate of an Illinois Works Pre-apprenticeship training program who chooses not to apply for a DOL registered apprenticeship program and instead is actively participating in an alternate outcome (i.e., registered in a college program or other education/training program, accepted a position with employer, etc.)

Table B: Instruction Information

Total Curricula Hours	Length of Training Program (weeks)
Curriculum Offered (NABTU, NCCER, Other nationally recognized curricula)	Certifications offered (minimum of NABTU/ NCCER/Other, OSHA-10, First Aid/CPR)

*Total curricula hours and information should align with information provided on Attachment III: Proposed Curriculum

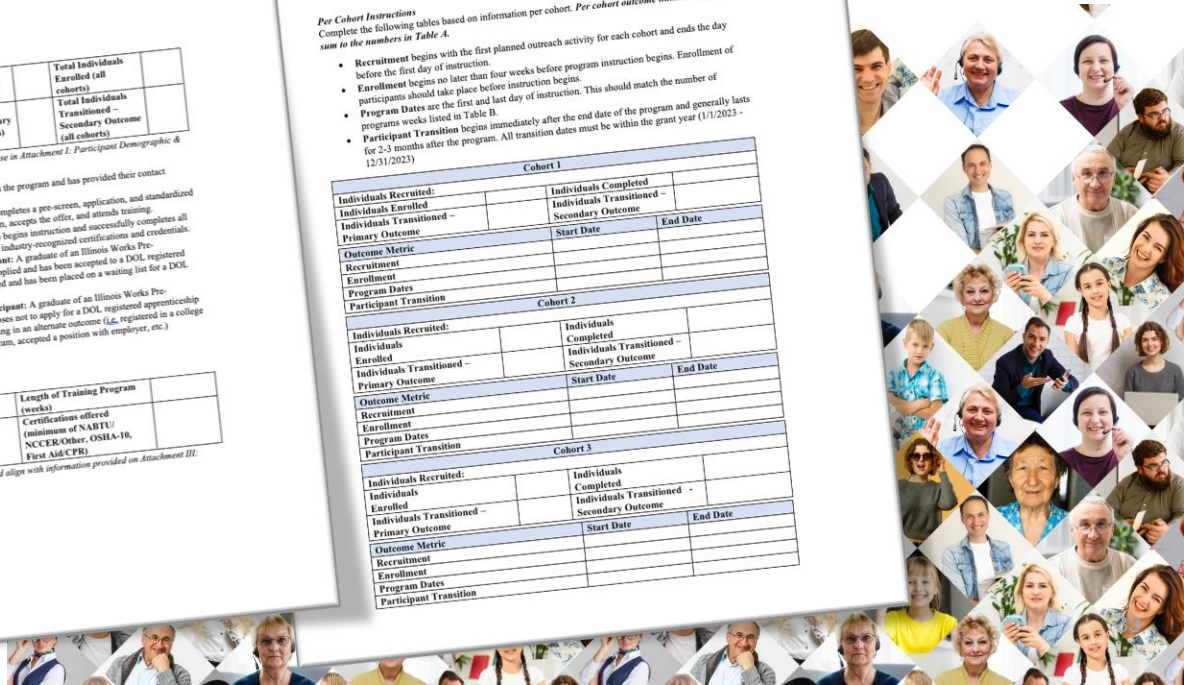
Per Cohort Instructions
Complete the following tables based on information per cohort. *Per cohort outcome numbers should sum to the numbers in Table A.*

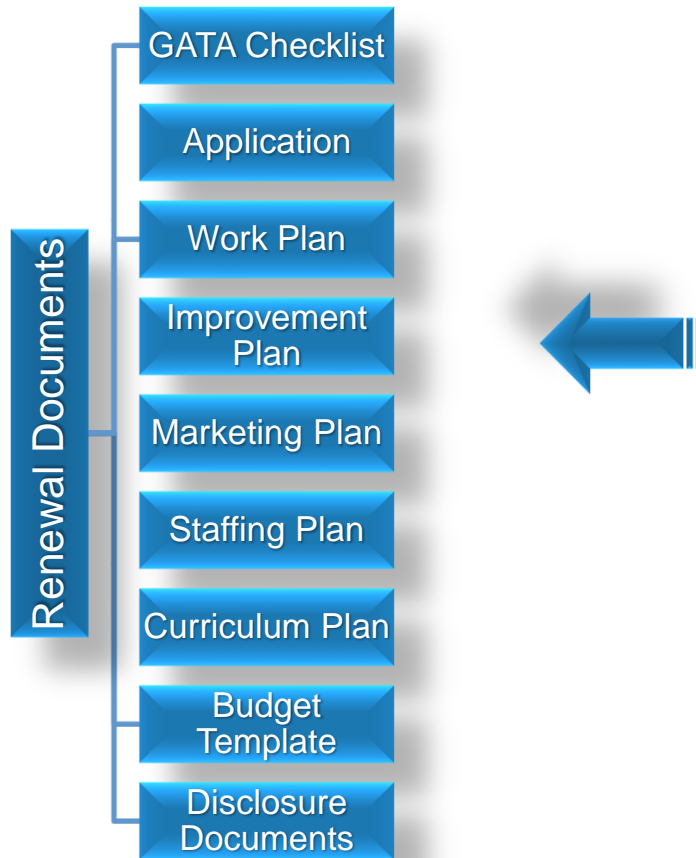
- Recruitment** begins with the first planned outreach activity for each cohort and ends the day before the first day of instruction.
- Enrollment** begins no later than four weeks before program instruction begins. Enrollment of participants should take place before instruction begins.
- Program Dates** are the first and last day of instruction. This should match the number of program weeks listed in Table B.
- Participant Transition** begins immediately after the end date of the program and generally lasts for 2-3 months after the program. All transition dates must be within the grant year (1/1/2023 - 12/31/2023).

Cohort 1		
Individuals Recruited:	Individuals Completed	
Individuals Enrolled	Individuals Transitioned - Primary Outcome	Individuals Transitioned - Secondary Outcome
Outcome Metric	Start Date	End Date
Recruitment		
Enrollment		
Program Dates		
Participant Transition		

Cohort 2		
Individuals Recruited:	Individuals Completed	
Individuals Enrolled	Individuals Transitioned - Primary Outcome	Individuals Transitioned - Secondary Outcome
Outcome Metric	Start Date	End Date
Recruitment		
Enrollment		
Program Dates		
Participant Transition		

Cohort 3		
Individuals Recruited:	Individuals Completed	
Individuals Enrolled	Individuals Transitioned - Primary Outcome	Individuals Transitioned - Secondary Outcome
Outcome Metric	Start Date	End Date
Recruitment		
Enrollment		
Program Dates		
Participant Transition		





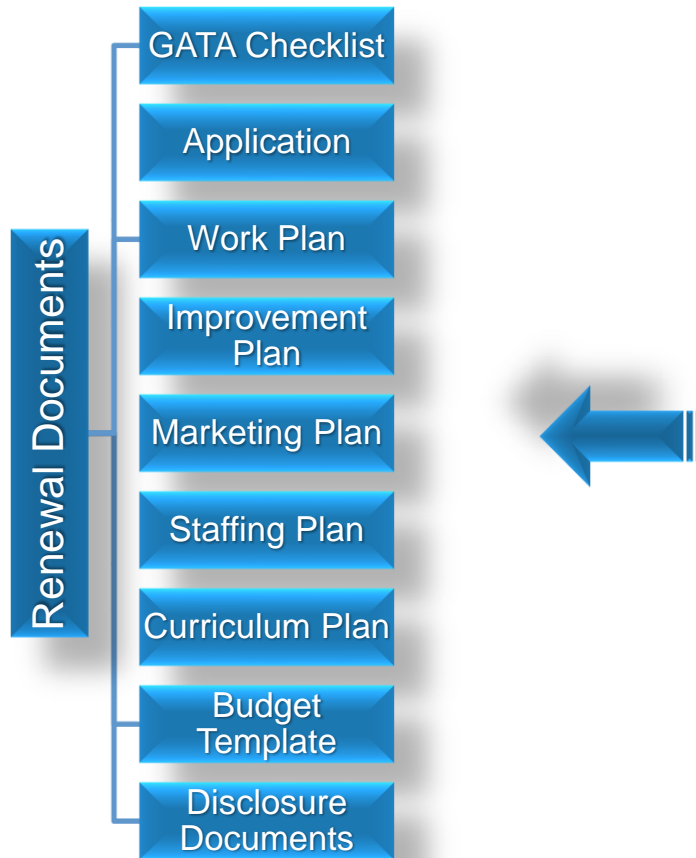


- *Table A* features relevant target populations goals outlined in the ILW NOFO.
- *Table B* focuses on ILW target populations goals outlined in the ILW NOFO.
- *Table C* captures areas that can be improved identified in *Table A* or *Table B* (these are areas that may be meeting or exceeding goals, but that the grantee knows that they can be further improved). *Table C* also allows programs to identify areas of performance they want to improve on that are not listed in *Table A* or *Table B*.

Outcome	Performance Goal (per cohort or up to current date)	Actual Performance (per cohort or up to current date)	Performance Expectation (Not Meeting, Meeting, Exceeding)
Individuals Enrolled			
Individuals Completed			
Primary Transition			

ILW Target Population	Performance Goal (per cohort or up to current date)	Actual Performance (per cohort or up to current date)	Performance Expectation (Not Meeting, Meeting, Exceeding)
Women			
Black, non-Hispanic			
Hispanic/Latino			
Asian			
American Indian/Alaskan Native			
Two or more races			
Veterans			

[illegible]





Marketing Plan



Marketing Plan

A marketing plan is a critical tool for successful outreach. A marketing plan should outline the target audience, a list of communication channels that will be utilized, a timeline for when marketing and communications will be distributed, and staff assignments.

Here are some items to think about before launching your program's marketing plan:

- **Who is your audience?**
Think about type of outreach, images or words might attract your target population.
 - a. Do your program's marketing materials feature members of your target population?
 - b. Are the materials addressing key issues that are important to that population? (childcare, transportation, career potential, how they can make an impact etc.)
 - c. Are the materials easy to read and understand?
 - d. Are the materials in the language your population may prefer?
- **Where does your audience look for information?**
Depending on your target population your program may need to target specific communication mediums or locations. Some places to market may include:
 1. Local community gathering places (community centers, gyms, grocery stores, churches, libraries, park district)
 2. Social media (Facebook, Twitter, Instagram, LinkedIn)
 3. Email newsletters/listserv
 4. Building partnerships/referral networks
 5. Radio or television
 6. Newspapers (digital or paper)
 7. Veterans organizations
 8. Career Fairs/Graduate Fairs
 9. Word of Mouth

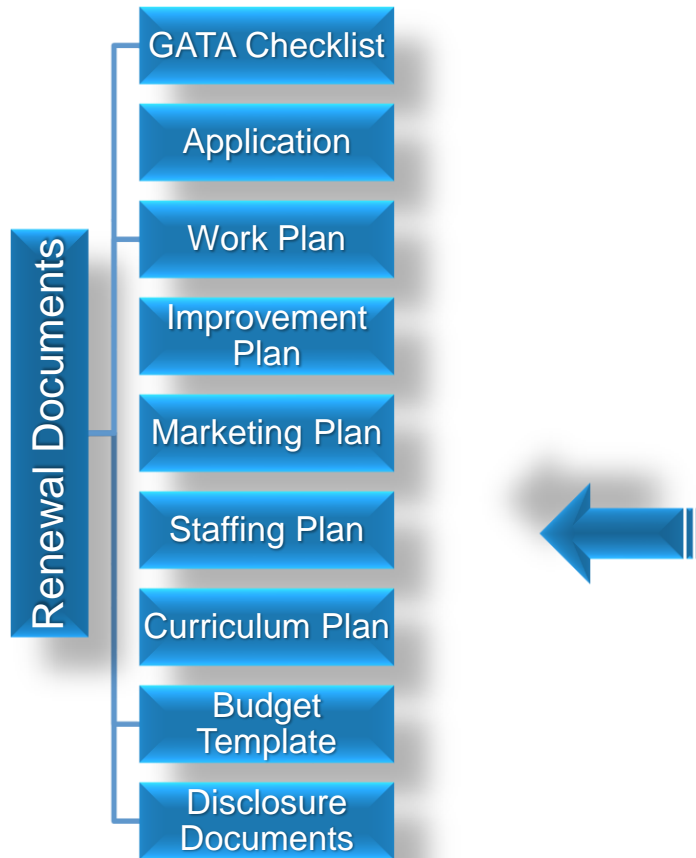
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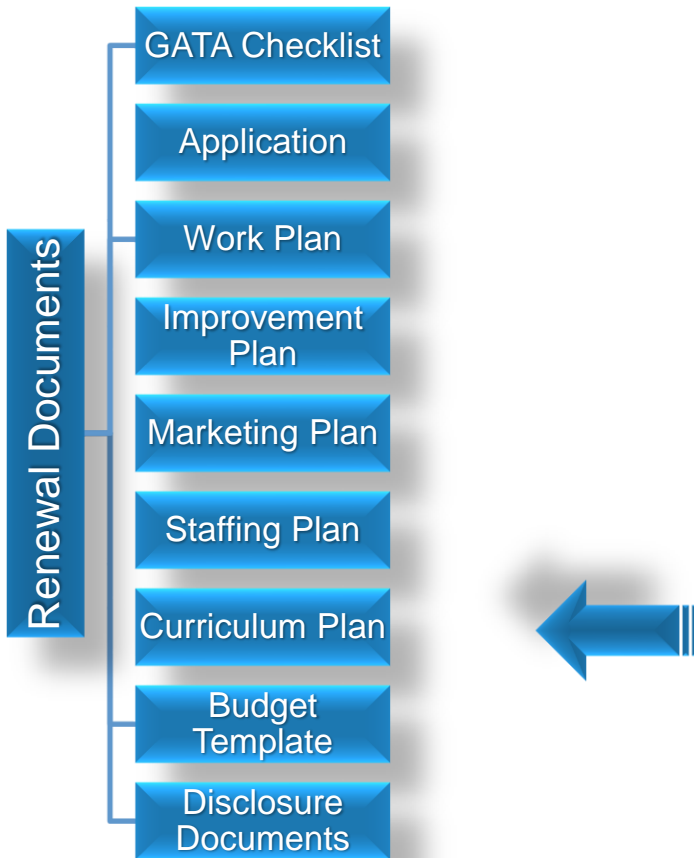
\$50





have access to participant's private information. When determining
ned above, applicants should consider how to ensure participant







Curriculum Plan



ATTACHMENT III - SAMPLE CURRICULUM AND PROPOSED CURRICULUM

Sample Curriculum:
The sample curriculum is intended to provide an example of how this template should be utilized.

Objectives

1. Prepare students to successfully enter a DOL-registered apprenticeship program of their choice
2. Provide students with industry-recognized credentials

Instructional Hours	169	Delivery Format	Face-to-face, online (synchronous), hands-on laboratory, work-based learning/worksite
---------------------	-----	-----------------	---

Logistics

- Option 1: attend three days a week, 4 hours per day, 12 hours per week for 14 weeks
- Option 2: attend four days a week, 4 hours per day, 16 hours a week for 10.5 weeks

Pre-requisites

HS/GED, interest in construction trades up to becoming a journeyman, pass a drug test, plus registered apprenticeship program entrance requirements.

Industry Recognized Certifications/Credentials

- NCCER Core Curriculum Certification
- OSHA 10-Hour Construction Certification
- First Aid/CPR Certification

Program Modules

Module Name	Number of Hours
Introduction to Construction and Its Trades	13
Basic Safety/OSHA-10 Hour Certification	12
Introduction to Construction Math	6
First Aid/CPR	12
Introduction to Hand Tools and Demo/Practicum	12
Introduction to Power Tools and Demo/Practicum	10
Introduction to Construction Drawings	8
Introduction to Basic Rigging	8
Basic Communication Skills	8
Basic Employability Skills-Part 1	24
Introduction to Materials Handling	
Basic Employability Skills-Part 2 (Problem-solving, decision making, customer service, working in teams, relating to supervisor, professionalism, personal finances)	4
Test Taking Skills	16
Work-based Learning/Worksite	
Total Hours	169

Instructions below. A curriculum contains (an Illinois Works approved curricula (required to exceed 300 hours) of instruction, laboratory and at job sites, that leads to

highly recommended)

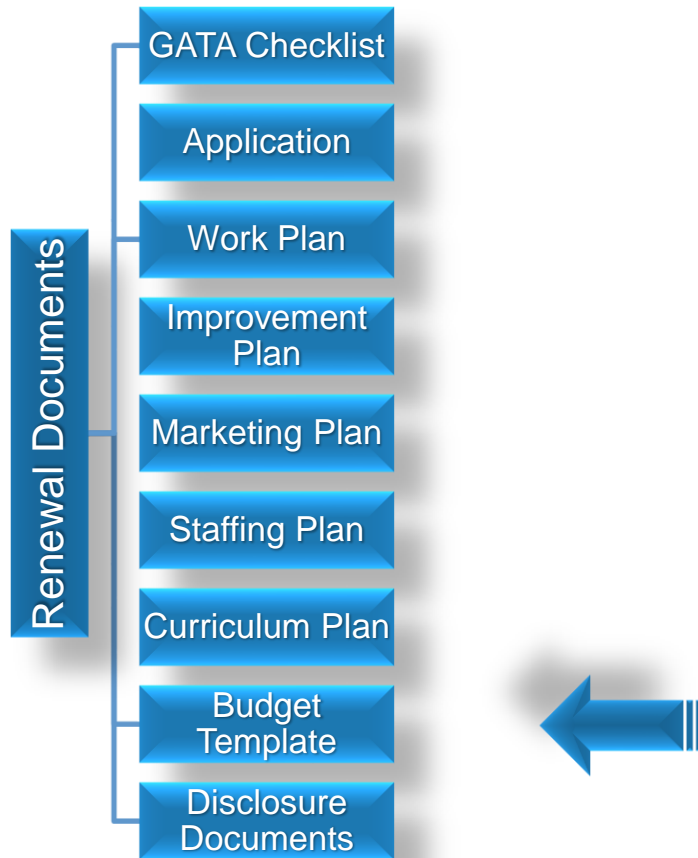
proved curricula

Skills Framework (required)
0 instructional hours without approval from

Total Hours

Number of Hours







Budget Template



State of Illinois – Uniform Budget Template – General Instructions

This form is used to apply to individual State of Illinois discretionary grant programs. Applicants should submit budgets based upon the total estimated costs for the project including all funding sources. Pay attention to applicable program specific instructions, if attached. The applicant organization should refer to 2 CFR 200, "Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards" cited within these instructions.

You must consult with your Business Office prior to submitting this form for any award restrictions, limitations or requirements when filling out the narrative and Uniform Budget Template.

Section A – Budget Summary

STATE OF ILLINOIS FUNDS

All applicants must complete Section A and provide a break-down by the applicable budget categories shown in lines 1-17. Please read all instructions before completing form.

STATE OF ILLINOIS GRANT FUNDS

Provide a total requested State of Illinois Grant amount for each year in the Revenue portion of Section A. The amount entered in Line (a) will equal the total amount budgeted on Line 18 of Section A.

BUDGET SUMMARY – STATE OF ILLINOIS FUNDS

All applicants must complete Section A and provide a break-down by the applicable budget categories shown in lines 1-17.

Line 18: Show the total budget request for each fiscal year for which funding is requested.

Please use detail worksheet and narrative section for further descriptions and explanations of budgetary line items

Section A (continued) Indirect Cost Information: (This information should be completed by the applicant's Business Office). If the applicant is requesting reimbursement for indirect costs on line 17, the applicant's Business Office must select one of the options listed on the Indirect Cost Information page under Section-A Indirect Cost Information (1-4).

Option (1): The applicant has a Negotiated Indirect Cost Rate Agreement (NICRA) that was approved by the Federal government. A copy of this agreement must be provided to the State of Illinois' Indirect Cost Unit for review and documentation. This NICRA will be accepted by all State of Illinois Agencies up to any statutory, rule-based or programmatic restrictions or limitations. If this option is selected by the applicant, basic information is required for completion of this section. See bottom of "Section-A Indirect Cost Information"

NOTE: The applicant may not have a Federally Negotiated Indirect Cost Rate Agreement. Therefore, in order for the applicant to be reimbursed for Indirect Costs from the State of Illinois, the applicant must either:

- Negotiate an Indirect Cost Rate with the State of Illinois' Indirect Cost Unit with guidance from our State Cognizant Agency on an annual basis.
- Elect to use the de minimis rate of 10% modified total direct cost (MTDC) which may be used indefinitely on State of Illinois Awards.
- Use a Restricted Rate designated by programmatic statutory policy. (See Notice of Funding Opportunity for Restricted Rate Programs)

18. TOTAL COSTS STATE OF ILLINOIS FUNDS (10 & 17)

Economic Opportunity

14-2348

23

REVENUE

EXPENDITURES

UE

URES

time to be
similar work
the narrative
s. Personnel

Personnel Cost



Budget Example





Renewal Documents

GATA Checklist

Application

Work Plan

Improvement
Plan

Marketing Plan

Staffing Plan

Curriculum Plan

Budget
Template

Disclosure
Documents





Disclosure Documents



Other relevant documents include:

- Conflict of Interest Disclosure
- Mandatory Disclosure





Conflict-of-Interest Disclosure



Conflict of Interest Disclosure

Award applicants and recipients of awards from the State of Illinois (collectively referred to herein as "Grantee") must disclose in writing to the awarding State agency any actual or potential conflict of interest that could affect the State award for which the Grantee has applied or has received. See 30 ILCS 708/35; 44 Ill. Admin Code § 1000.40(b)(3); 2 CFR § 200.112. A conflict of interest exists if an organization's officers, directors, agents, employees and/or their spouses or immediate family members use their position(s) for a purpose that is, or gives the appearance of, being motivated by a desire for a personal gain, financial or nonfinancial, whether direct or indirect, for themselves or others, particularly those with whom they have a family business or other close associations. In addition, the following conflict of interest standards apply to governmental and non-governmental entities.

Definitions:

Governmental Entity. If the Grantee is a governmental entity, no officer or employee of the Grantee, member of its governing body or any other public official of the locality in which the award objectives will be carried out shall participate in any decision relating to a State award which affects his/her personal interest or the interest of any corporation, partnership or association in which he/she is directly or indirectly interested, or which affects his personal interest of a spouse or immediate family member, or has any financial interest, direct or indirect, in the work to be performed under the State award.

Non-governmental Entity. If the Grantee is a non-governmental entity, no officer or employee of the Grantee shall participate in any decision relating to a State award which affects his/her personal interest or the interest of any corporation, partnership or association in which he/she is directly or indirectly interested, or which affects his personal interest of a spouse or immediate family member, or has any financial interest, direct or indirect, in the work to be performed under the State award.

The Grantee shall also establish safeguards, evidenced by policies, rules and/or bylaws, to prohibit employees or officers of Grantee from engaging in actions, which create or which appear to create a conflict of interest as described herein.

The Grantee has a continuing duty to immediately notify the Department of Commerce and Economic Opportunity (the "Department") in writing of any actual or potential conflict of interest, as well as any actions that create or which appear to create a conflict of interest.

Are there any current potential conflict(s) of interest, or any actions that create or which appear to create a conflict of interest, related to the State award for which your organization has applied?

☐ No ☐ Yes

If there are any current potential conflict(s) of interest, or any actions that create or which appear to create a conflict of interest, related to the State award for which your organization has applied, please describe them all here:

If the Grantee provides information above regarding a current potential conflict or interest or any actions that create or appear to create a conflict of interest, the Grantee must immediately provide documentation to the applicable Department grant manager to support that the potential conflict of interest was appropriately handled by the Grantee's organization. If at any later time, the Grantee becomes aware of any actual or potential conflict of interest, the Grantee must notify the Department's grant manager immediately, and provide the same type of supporting documentation that describes how the conflict situation was or is being resolved.

Supporting documentation should include, but is not limited to, the following: the organization's bylaws; a list of board members; board meeting minutes; procedures to safeguard against the appearance of personal gain by the organization's officers, directors, agents, and family members; procedures detailing the proper internal controls in place; timesheets documenting time spent on the award; and bid documents supporting the selection of the contractor involved in the conflict, if applicable.

By signing this document, below, as the duly authorized representative of Grantee, I hereby certify that: All of the statements in this Conflict of Interest Disclosure form are true, complete and accurate to the best of my knowledge. I am aware that any false, fictitious, or fraudulent statements or claims may subject me to criminal, civil or administrative penalties. (U.S. Code, Title 18, Section 1001).

- If I become aware of any situation that conflicts with any of the representations herein, or that might indicate a potential conflict of interest or create the appearance of a conflict of interest, I or another representative from my organization will immediately notify the Department's grant manager for the award.
- I have read and I understand the requirements for the Conflict of Interest Disclosure set forth herein, and I acknowledge that my organization is bound by these requirements.

Grantee Organization (Company Name): _____

Signature of Authorized Representative _____

Printed Title (Authorized Signatory Title): _____

Printed Name (Authorized Signatory Name): _____

Date _____

CSFA Number _____



Mandatory Disclosure



Mandatory Disclosure

Award applicants and recipients of awards from the State of Illinois (collectively referred to herein as "Grantee") must disclose, in a timely manner and in writing to the State awarding agency, all violations of State or federal criminal law involving fraud, bribery, or gratuity violations potentially affecting the award. See 30 ILCS 708/40; 44 Ill. Admin. Code § 7000.40(b)(4); 2 CFR § 200.113. Failure to make the required disclosures may result in remedial action.

Are there any violations of State or federal criminal law involving fraud, bribery, or gratuity violations potentially affecting the awarding of a grant to your organization? ☐ No ☐ Yes

If there are any violations of State or federal criminal law involving fraud, bribery, or gratuity violations potentially affecting the awarding of a grant to your organization, please describe them all here:

Grantee has a continuing duty to disclose to the Department of Commerce and Economic Opportunity (the "Department") all violations of criminal law involving fraud, bribery or gratuity violations potentially affecting this grant award.

By signing this document, below, as the duly authorized representative of the Grantee, I hereby certify that:

- All of the statements in this Mandatory Disclosure form are true, complete and accurate to the best of my knowledge. I am aware that any false, fictitious, or fraudulent statements or claims may subject me to criminal, civil or administrative penalties. (U.S. Code, Title 18, Section 1001).
- There is no action, suit or proceeding at law or in equity pending, nor to the best of Grantee's knowledge, threatened, against or affecting the Grantee, before any court or before any governmental or administrative agency, which will have a material adverse effect on the performance required by the grant award.
- Grantee is not currently operating under or subject to any cease and desist order, or subject to any informal or formal regulatory action, and, to the best of the Grantee's knowledge, it is not currently the subject of any investigation by any state or federal regulatory, law enforcement or legal authority.
- If Grantee becomes the subject of an action, suit or proceeding at law or in equity that would have a material adverse effect on the performance required by an award, or an investigation by any state or federal regulatory, law enforcement or legal authority, Grantee shall promptly notify the Department in writing.

Grantee Organization (Company Name) _____

_____ Date

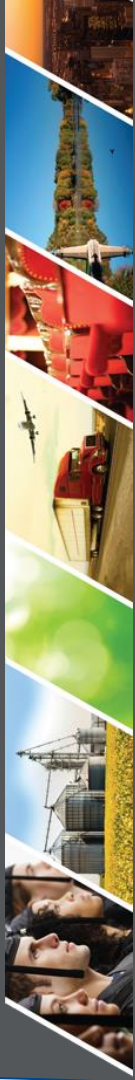
Signature of Authorized Representative _____

Printed Name (Authorized Signator Name) _____

Printed Title (Authorized Signator Title) _____

CSFA Number _____





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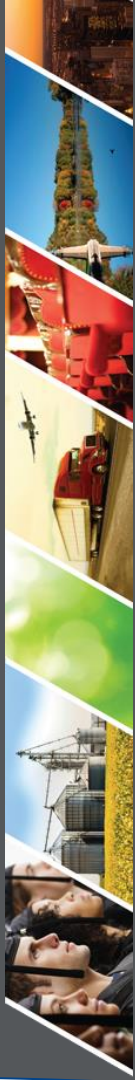
Section 5: Timeline and Submission

By the end of this section, you will be able to:

- Reference the timeline for submission.
- Submit renewal documents using Submission Form.



- 9/18/2023 - First Round Invitations for Renewals Disseminated
- 9/28/2023 – First Round Documents Due
- 10/11 - 10/13/2023 – First Round Grant Negotiations
- 10/17/2023 – First Round Renewals presented to DCEO Director
- 10/20/2023 – First Round Renewal Information Sent to OGM to begin modifications and Second Round Invitations for Renewals Disseminated
- 10/30/2023 – Second Round Documents Due
- 11/2/2023 - 11/3/2023 - Second Round Negotiations
- 11/7/2023 – Second Round Renewals presented to DCEO Director
- 11/9/2023 – Second Round Renewal Information Sent to OGM to begin modifications



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Department of Commerce
& Economic Opportunity



Program Engagement ~ Mentimeter

Access the website: www.menti.com
Enter: 5342 3472





Feedback ~ We want to hear from you



Thank You!



Illinois
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JB Pritzker, Governor