

Department of Commerce & Economic Opportunity (DCEO)

Illinois Works Jobs Program

Developing Partnerships for Effective Program Outcomes





www.illinois.gov/dceo



Course Overview



Illinois Works was created as a result of Governor Pritzker's historic \$45 billion capital plan and his commitment to expanding equity in the Illinois' construction workforce.

The Illinois Works Pre-Apprenticeship NOFO includes a comprehensive set of expectations that includes multiple program elements. Applicants may have expertise in one or more of the Program Requirements, but perhaps not all. Organizations can create bridges to close those gaps by creating partnerships.

Partnerships are formal arrangements by two or more parties. During this course you will be provided with information, resources, and support to help you successfully develop partnerships that allow you to provide the array of programs and services to pre-apprentices, to meet the Illinois Works NOFO criteria and create a strong program proposal.



Illinois Works Informational Sessions



Date	Time	Торіс	Registration	
8/25/2022	10:00 am- 1:00 pm	Webinar - Introduction to Illinois Works and Its Programs	Register	
8/30/2022	10:00 am - 1:00 pm	Webinar - Bidder's Conference	 Presentation Recording	
9/1/2022	10:00 am - 11:00 am	Webinar - GATA Training	Register	
9/8/2022	10:00 am - 11:30 am	Webinar - Developing Partnerships	Register	
			ILLINOIS	

Information Sessions







Course Objectives

By the end of this training, learners will be able to:

- > Describe the relationship between DCEO and Illinois Works.
- Describe the three key programs implemented as a result of the Illinois Works Job Program Act.
- Access information available from the Illinois Works Pre-Apprenticeship NOFO 2022 website.
- Explain how GATA impacts potential partnerships.
- Assess your program's capabilities against the Illinois Works Pre-Apprenticeship program requirments.
- Determine the type(s) of partnerships that might strengthen your program.
- Remove barriers to cultivating high-impact partnerships.
- Access Illinois Works Pre-Apprenticeship NOFO resources.











erce Section 2: Welcome & Introduction



By the end of this section, you will be able to:

- Use the Webex features and functions to fully participate in the training.
- Identify what you hope to learn from this training.





Webex Tutorial



- Mute/Unmute
- Stop/Start Video

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- Raise Hand
- Emojis
- Chat





Comments, feedback, or questions? Email us at:

CEO.ILWorks@illinois.gov

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Your Name

- Organization/Agency
- ➢ Role





Question:

"What do you hope to learn?"









Illinois

Section 3: Illinois Works Overview **Department of Commerce** & Economic Opportunity



By the end of this section, you will be able to:

- Describe the role of Governor Pritzker's historic \$45 billion capital plan in the creation of Illinois Works.
- Explain the role of the Illinois General Assembly regarding the Illinois Works Jobs Program Act.
- Describe the unique characteristics of the Illinois works innovative workforce development model.
- Articulate the mission of DCEO.





Illinois

Section 3: Illinois Works Overview Department of Commerce & Economic Opportunity



By the end of this section, you will be able to:

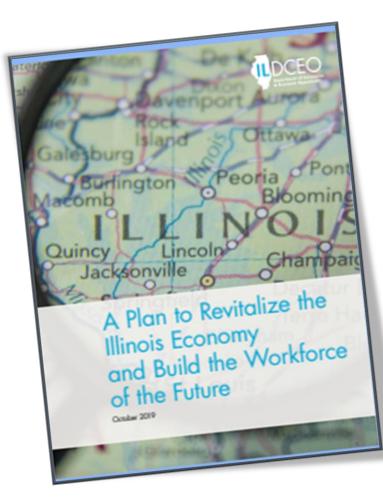
- Describe the relationship between DCEO and Illinois Works.
- Identify the relevant data that is evidence of the need for Illinois Works.
- Summarize the role of each of the Illinois Works. three key programs.
- Explain the current status of each of the three programs.

















Illinois Works ~ Unique and Innovative Model







Department of Commerce & Economic Opportunity

The Office of Illinois Works





Illinois Works Jobs Program



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The **Illinois Works Jobs Program Act** is a statewide initiative to ensure that all Illinois residents have access to state capital projects and careers including, in the construction industry and building trades.

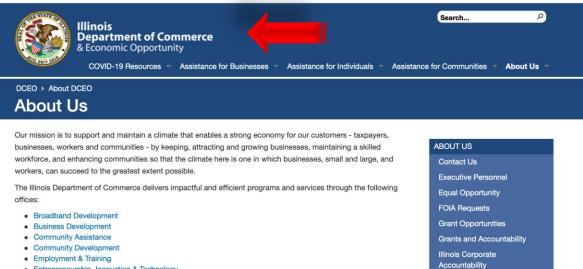
The **goal** is to provide contracting and employment opportunities to historically underrepresented populations in the construction industry.

This effort specifically targets **women**, **people of color**, and **veterans**.



Illinois Department of Commerce & Economic Opportunity ~ Website





- Entrepreneurship, Innovation & Technology
- Film
- Illinois Works
- Minority Economic Empowerment
- Regional Economic Development
- Tourism
- Trade & Investment
- Urban Assistance

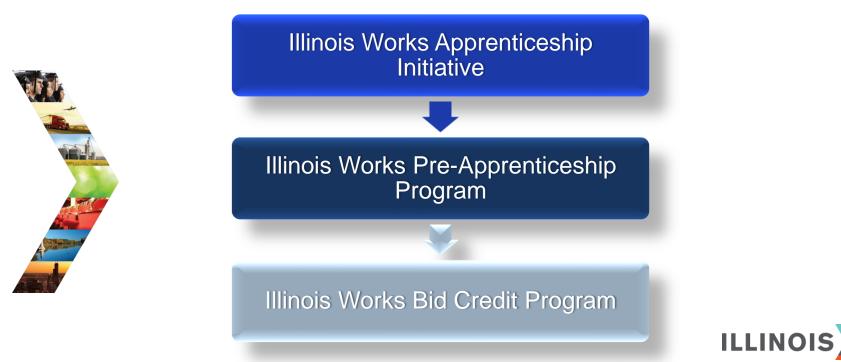
Contact our offices

Accountability Legislation and Reporting Events and Public Notices Job Postings

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The DCEO Office of Illinois Works, with the support and partnerships of communities, building trades, and the construction industry, will deliver three key programs:





Illinois Works Program Goals:

- Provide a career pathway for residents in disadvantaged communities.
- Provide eligible apprentices with the skills for lifelong job security.
- Promote construction as a viable job industry for women and minority communities.
- Provide the construction industry with a consistent skilled workforce for generations to come.
- Create new partnerships between state agencies and community organizations.













- An expansion of apprenticeship opportunities will help boost employment and wages for more Illinois residents. It will also yield significant benefits for our economy at large since the construction sector is projected to grow 12% in the next ten years.
- Investments in job training in the construction industry result in significant long-term economic impact totaling \$1.2 billion.
- For every dollar invested in construction job training, Illinois obtains \$11 in social and economic returns.







Illinois Department of Labor & RAPIDS (2019 - 2021)

U.S. Population	Illinois Population	2019 Construction/ Trade Apprentices	2020 Construction/ Trade Apprentices	2021 Construction/ Trade Apprentices
50.8%	50.9%	4%	4%	5%
13.4%	14.6%	9%	9%	9%
18.5%	17.5%	18%	19%	17%
1.3%	0.6%	1%	1%	1%
5.9%	2.9%	<1%	<1%	.7%
7%	5.7%	7%	5.9%	7.1%
	50.8% 13.4% 18.5% 1.3% 5.9%	50.8% 50.9% 13.4% 14.6% 18.5% 17.5% 1.3% 0.6% 5.9% 2.9%	Construction/ Trade Apprentices 50.8% 50.9% 4% 13.4% 14.6% 9% 18.5% 17.5% 18% 1.3% 0.6% 1%	Construction/ Trade ApprenticesConstruction/ Trade ApprenticesConstruction/ Trade Apprentices50.8%50.9%4%4%13.4%14.6%9%9%18.5%17.5%18%19%1.3%0.6%1%1%5.9%2.9%<1%







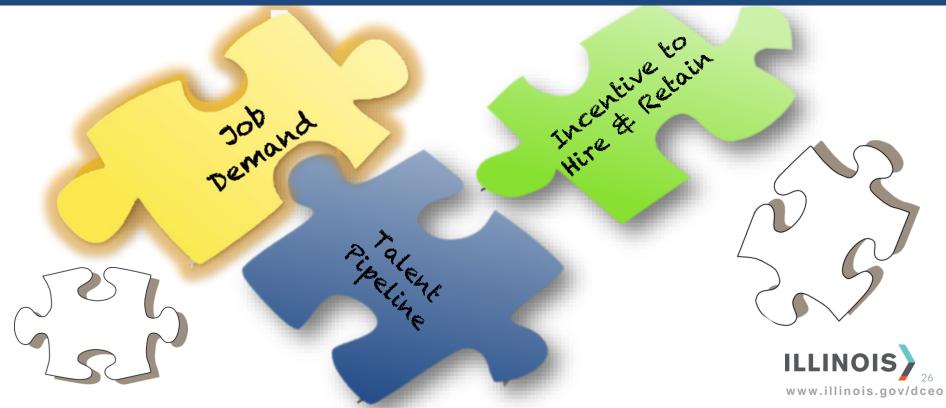
The DCEO Office of Illinois Works, three key programs:







Illinois Works Apprenticeship Initiative







Apprenticeship Initiative







Apprenticeship Initiative

- Presently overseeing the program implementation of over 1,500 Projects worth over \$8 Billion.
- We launched a new system to assist with the transition from manual **quarterly** reporting to **a real time** reporting system that utilizes **Smartsheets technology**.









The DCEO Office of Illinois Works, three key programs:







Illinois Works Pre-Apprenticeship Program







Illinois Works Pre-Apprenticeship Program

In summary, the program provides:



- Preference to underrepresented populations that have historically encountered barriers to entry or advancement in public works trades, including minorities, women and veterans.
- > Free Tuition and a stipend to participants who attend the program.
- A comprehensive array of supportive services delivered to help address systemic barriers which prevent underrepresented populations from entering the construction industry.
- Generous funding at an average of \$10,000 per participant. We received a \$25 million appropriation for Phase 1 and 2 of program.









Announcement of grantees in January of 2022

➢ 22 Grantees



- Average award of \$417,000
- ⋟ \$9.6 million investment
- Serving 1,030 Illinois Residents









Illinois Works Pre-Apprenticeship Enrollment

Population	U.S. Population	Illinois Population	Construction/ Trade Apprentices	ILW Enrollment As of July 1, 2022
Women	50.8%	50.9%	4%	21.8%
African American	13.4%	14.6%	9%	69.5%
Hispanic/Latino	18.5%	17.5%	18%	16.3%
American Indian/Native Alaskan	1.3%	0.6%	1%	.5%
Veterans	7%	5.7%	7%	1.1%







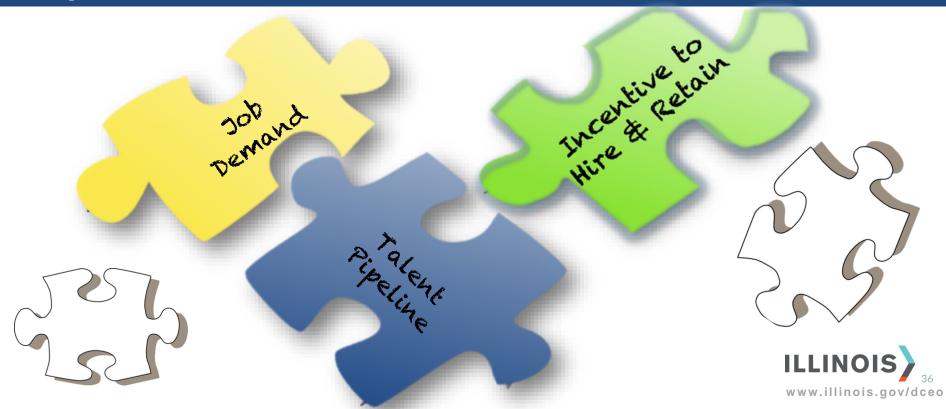


The DCEO Office of Illinois Works, three key programs:





Unique and Innovative Model







Illinois Works Bid Credit Program

In summary, the program provides:



- The Illinois Works Bid Credit Program allows contractors and subcontractors to earn bid credits for use toward future bids.
- Bid credits can only be earned for employing apprentices who have completed the Illinois Works Pre-apprenticeship Program on public works projects contracted by state agencies.
- DCEO will determine the bid credit earning rate by rule. The rate will be published and may include maximum bid credits allowed per contractor, per subcontractor, per apprentice, per bid, or per year.
- The Illinois Works Bid Credit Bank will be established and administered by DCEO. DCEO is developing a mechanism for tracking the bid credits.





Bid Credit Program



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Bid Credit Tracking System





Illinois Works Information Sessions



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			ILLINOIS

Information Sessions





Illinois Department of Commerce & Economic Opportunity

^{merce} Section 4: Program, Elements



By the end of this section, you will be able to:

- Describe the evaluation criteria for the Illinois Works Pre-Apprenticeship NOFO application.
- Identify the program elements under program requirements in the NOFO.
- Complete a Capabilities and Partnership selfassessment of the program elements.





Illinois **Department of Commerce**

& Economic Opportunity



	Black
Illinois Works Pre- Apprenticeship Enrollment	70 percent
Percentage of Apprentices in Illinois	9 percent

Illing Depi

Gov. Pritzker Announces \$15

Following a successful inaugural program laune

SPRINGFIELD - Governor JB Pritzker and the I

Opportunity (DCEO) today opened the application

Apprenticeship Program funding. The \$15 million

the talent pipeline, and boost diversity in the const

Approximately \$8 million in funding will target in

diverse groups not represented in current program Opportunity (NOFO), and approximately \$7 millie

current grantees who have excelled at key benchm

"In Illinois, our greatest asset is our people-and

supporting upward mobility for underrepresented

round of the Illinois Works Pre-Apprenticeship Pr excited to expand this program to ensure that Illing

wraparound support that sets them up for success.

The Illinois Works Pre-Apprenticeship Program la

and access to apprenticeship programs. Comprehe

gain admission to apprenticeship programs, which

the construction trades. During the first program y

funding to 22 organizations, servicing approximat programming for the first year is still in progress t

show encouraging representation among key targe

217.782.7500 Springfield | 312

FOR IMMEDIATE RELEASE August 18, 2022

DCEO Contact: DCEO.media@illinois.gov & ECO IR Pritzk

Pre-Apprent

expand geographic reach w

"It is important for people of color, women, and o good paying jobs and other economic opportunitie economic empowerment strategy is focused on br Apprenticeship program does just that. It's excitin

look forward to more of the same when the geogra

geographic diversity and further increasing repres east central, north central, northwest, northeast an include veterans and Illinoisans of Asian heritage. grantees who have met key program benchmarks "A career in the building trades comes with so ma

The \$8 million made available through the compe

opportunities to excel while helping to build our c Elgin). "I am proud to support the Illinois Works

workforce and create more opportunities for peop

"Under Governor Pritzker's leadership, Illinois W

opportunities in the construction industry, prepari good paying career," said DCEO Director Sylvia

will build on the great work already underway and

regions of Illinois, meeting more underrepresented

Through the Pre-Apprenticeship Program, DCEO

prescreen, and provide pre-apprenticeship skills tr

pathways and manage the program graduates' tran

apprenticeship program in construction and buildi

training programs supported by the grant funds wi

"The Illinois Works Pre-Apprenticeship Program

commitment to diversifying the construction indu

development," said Jackie Gomez, Executive Di our first pre-apprenticeship class and work to con

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need to succeed."

program year.

The deadline to apply for the Illinois Works Pre-Apprenticeship Program NOFO is the 27th of September

and diverse candidates to fill new job opportunities created by the Act.

2022 (illinoisworknet.com)

Date: August 25, 2022

Bidder's Conference

Date: August 30, 2022

Time: 10:00 a.m.-1:00 p.m.

Date: September 1, 2022

Developing Partnerships

Date: September 8, 2022 Time: 10:00 a.m.-11:30 a.m.

Time: 10:00 a.m.-11:00 a.m.

Time: 10:00 a.m.-1:00 p.m.

thriving construction and skilled trades."

Signed into law in 2019, the Illinois Works Jobs Program Act is designed to promote diversity, inclusion, and use of apprentices in state-funded capital projects. The Act created three major programs: the Illinois Works Pre-Apprenticeship Program, the Illinois Works Apprenticeship Initiative, and the ninois works rite-Apprentices up rrogram; me ninois works Apprentices up initiative, and the Illinois Works Bid Credit Program. Together these three programs aim to create a talent pipeline of skilled

The deadline to apply for the humons works PTe-Apprenticesnip Program POPO is the L^{100} of september of 2022 at 5:00 pm. Additionally, DCEO will be hosting a series of informational webinars. Additional

information and registration links can be found here: WIOA Illinois Works Pre-Apprenticeship NOFO

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chambers of commerce, local workforce areas, community colleges, technical schools, and school districts. Grant awards will range from \$200,000 to \$550,000 per year.

registered apprenticeship program in one of the trades. Eligible applicants include non-profit, community-based organizations, such as industry associations,

Introduction to Illinois Works and Its Programs

Registration and Application System Training (GATA)

Participants of the program attend tuition-free and receive a stipend and other supportive, barrier reduction services to help enter the construction industry. Upon completion of the program, preneuronni services to neuronner the constituentian material. Open completion of the program, pre-apprentices receive industry aligned certifications which will prepare and qualify them to continue to a

we are not going to unversity me workforce on our state's capital projects with just one enange in law. This is a sustained effort that is going to need buy in from many different partners," said Rep. Will Davis

Chicago, Aurora and Elgin, to successfully increase the number of individuals entering the growing and "We are not going to diversify the workforce on our state's capital projects with just one change in law.

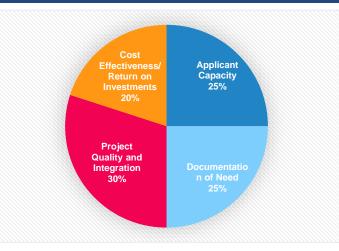
(D-Homewood). "This second round of funding will be vital to continuing our progress and eventually closing the gap, so every community has access to good-paying jobs."





Expected Outcomes and Deliverables





The Department will designate an Evaluation Committee to grade each application received for this funding opportunity. Grants will be awarded, and funding levels will be determined per application based on its alignment with the requirements of this NOFO.







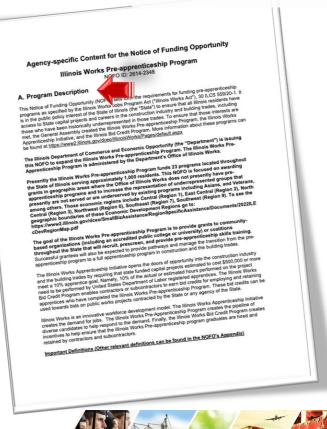
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2022 NOFO – Eight Sections

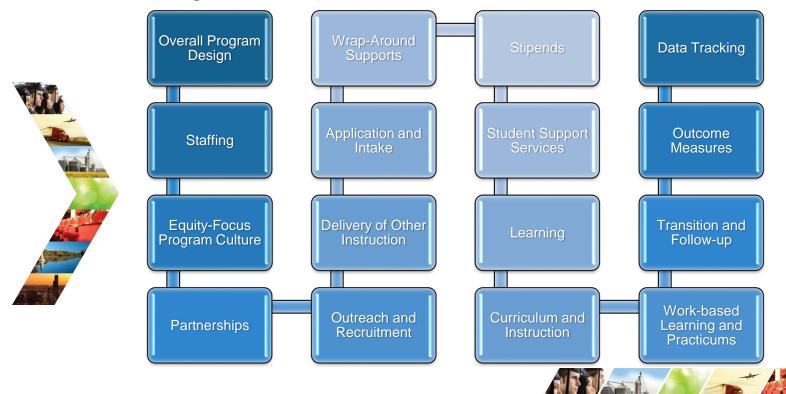


A. Program Description

- **B.** Funding Information
- C. Eligibility Information
- D. Application and Submission Information
- E. Application Review Information
- F. Award Administration Information
- G. State Awarding Agency Contact(s)
- H. Other Information, if applicable











Capabilities and Partnership Self-assessment



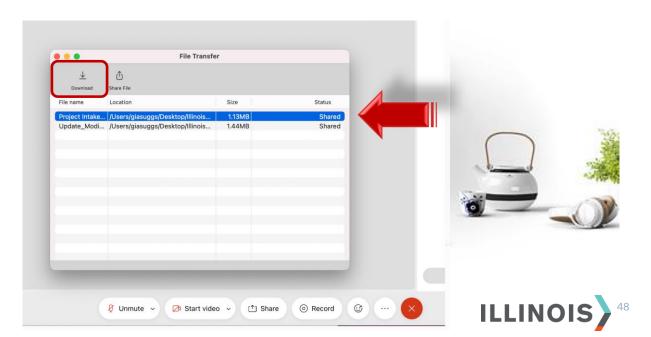






Capabilities and Partnership Self-assessment



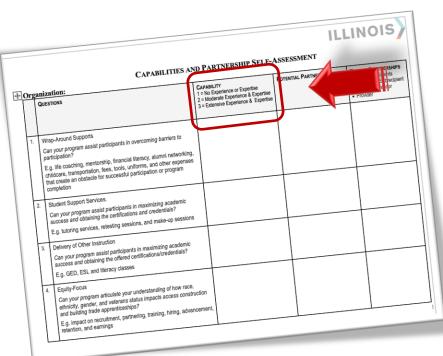






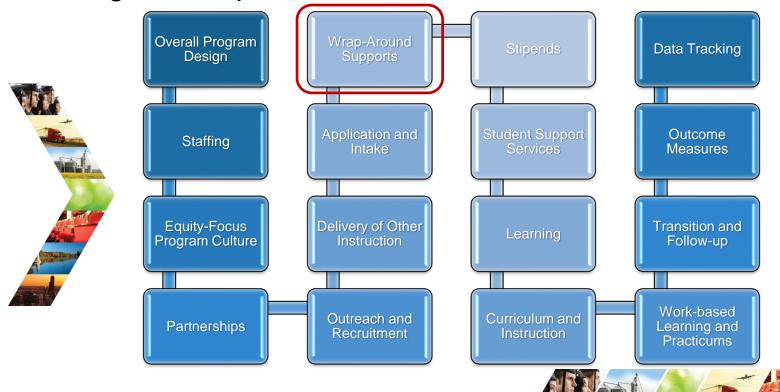
Capabilities and Partnership Self-Assessment















Barriers to entry: Do you know about it?

Wrap-Around Supports



Wrap-around support may include, but not be limited to;

- > Mentorship
- Financial literacy
- Alumni networking
- Referrals for housing
- Mental health services
- Childcare
- Transportation
- Driver's education fees
- Car repairs
- Emergency bill payment
- > Other costs that create an obstacle for participants



Question:

"What additional wrap-around services might add value for your target population?"









CAPABILITIES AND PARTNERSHIP SELF-ASSESSMENT

	QUESTIONS	CAPABILITY 1 = No Experience or Expertise 2 = Moderate Experience & Expertise 3 = Extensive Experience & Expertise	POTENTIAL PARTNER	TYPE OF PARTNERSHIP • Grantee/Recipients • Subgrantee/Subrecipient • Contractor/Vendor
1.	Wrap-Around Supports			
	Does your organization have expertise and experience in providing these types of services (including dedicated staff persons)?			
	E.g. life coaching, mentorship, financial literacy, alumni networking, childcare, transportation, fees, tools, uniforms, and other expenses that create an obstacle for successful participation or program completion			
	Ask yourself, can your program assist participants in overcoming barriers to participation.			
2.	Student Support Services			
	Does your program have experience with providing these types of services to support academic success and the attainment of certification credentials (including dedicated staff persons)?			
	E.g. tutoring services, retesting sessions, and make-up sessions			
	Ask yourself, can your program assist participants in maximizing academic success and obtaining the certifications and credentials?			
3.	Delivery of Other Instruction			
	Does your program have experience providing other instruction that support student participation and success (including dedicated staff persons)?			
	E.g. GED, ESL and literacy classes			

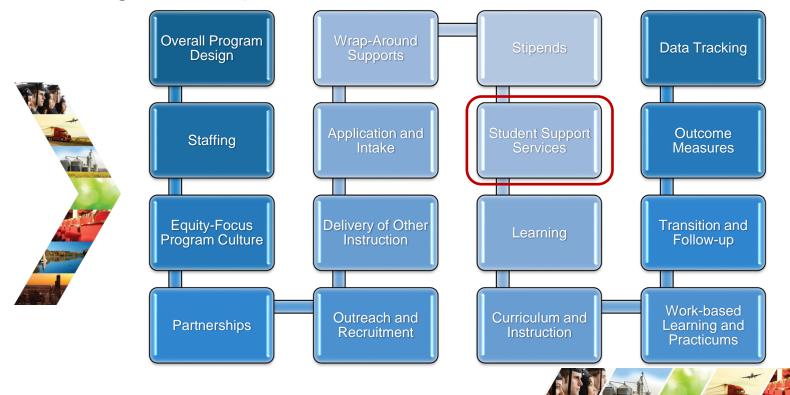




Organization











Student Supports Services



Student support services may include, but not be limited to;

- Tutoring services
- Retesting
- Make-up sessions
- > Other educational enrichments









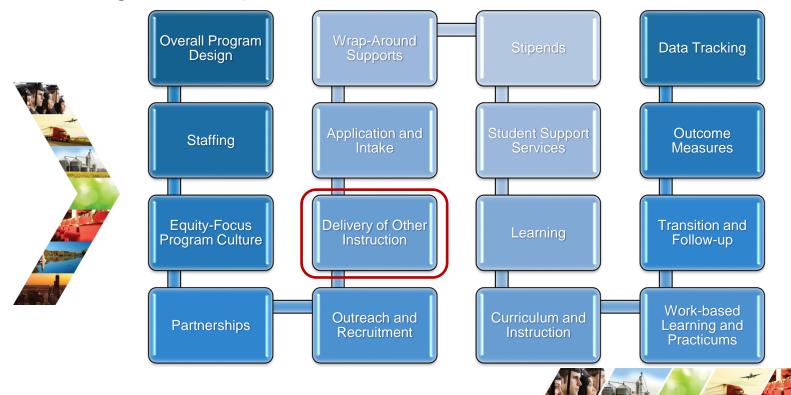
Student Supports Services



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	E.g. GED, ESL and literacy classes			

CAPABILITIES AND PARTNERSHIP SELF-ASSESSMENT









Delivery of Other Instructions



Your program *must* provide plans to refer students who do not have the minimum program requirements to educational services in their respective communities including free literacy, GED, ESL classes, among others.

Your plans *must* include how applicants' barriers to program entrance and success will be assessed. Your plan should include strategies for removing barriers for underrepresented groups.









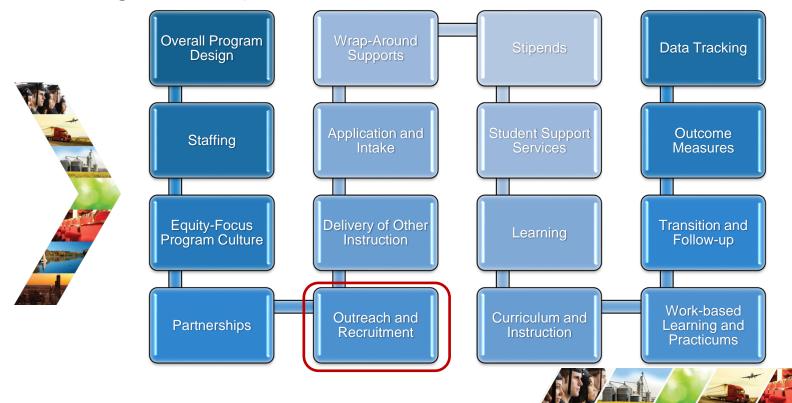
Delivery of Other Instructions



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CAPABILITIES AND PARTNERSHIP SELF-ASSESSMENT

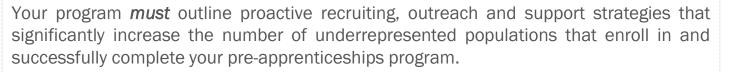








Outreach and Recruitment



Your strategy *must* acknowledge race and gender disparities in regional construction and building trades occupations.



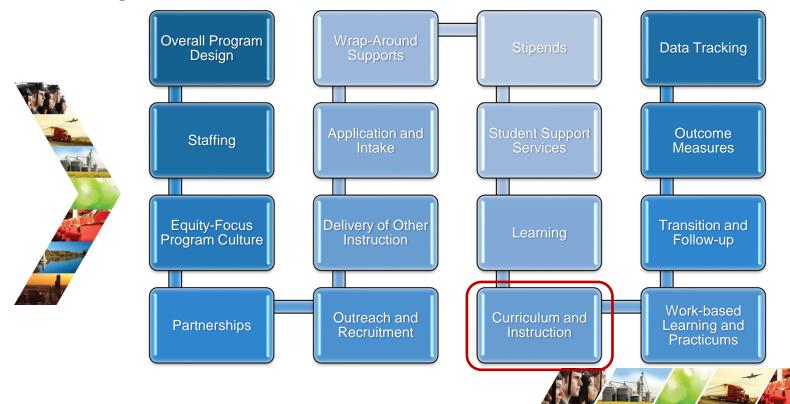


Outreach and Recruitment



L			
	Ask yourself, can your program assist participants in maximizing academic success and obtaining the offered certifications/credentials?		
4.	Equity-Focus Does your program have experience engaging your intended target populations (i.e. women, people of color, and/or veterans)? E.g. impact on recruitment, partnering, training, hiring,		
	Ask yourself, can your program articulate your understanding of how race, ethnicity, gender, and veterans' status impacts access to construction and building trade apprenticeships?		
5.	Recruitment Does your program have experience couper universedge, and a proven track record outreaching to your targeted population?		
	Note: can demonstrate knowledge and prior outcomes relevant to target population.		
	Ask yourself, can your program proactively recruit outreach to underrepresented populations to enroll and successfully complete your pre-apprenticeship program?		
3.	Outreach Does your program have specific experience with marketing, conducting outreach, and providing accommodations for your specific target audience(s) (including dedicated staff persons)?		
	E.g. marketing, outreach, wraparound supports, and accommodations		
	Ask yourself, can your program create a comprehensive plan?		









Curriculum and Instructions

Submitted curricula must provide at least 150 hours of instruction, and should not exceed 300 hours of instruction, unless approved by ILW.

Applicants must submit a proposed curriculum outline including hours, instruction modules offered, length of the training, and the logistical plan for delivery (see Attachment III- Sample Curriculum and Proposed Curriculum).







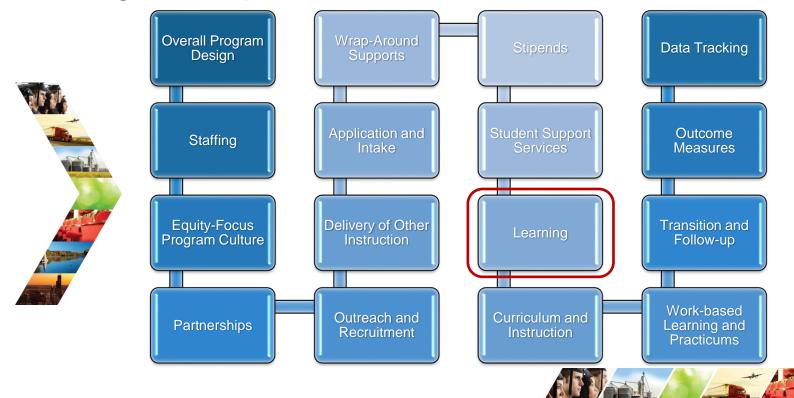
Illinois Department of Commerce & Economic Opportunity

Curriculum and Instructions



	4		
7.	Curriculum Can your program provide at least 150 hours of teaching, learning, real-world practice, and job site instruction (including dedicated staff persons)? E.g. teaching, learning, real-world practice, and job site instruction Ask yourself, can your program provide the minimum150 hours of instructions with additional instruction that may be necessary to meet the needs of your targeted population.		
8.	Instruction Can your program lead students to obtain NABTU, NCCER, OSHA, First Aid/CPR, or other relevant construction industry certificates/certifications (including dedicated staff persons)? E.g. NABTU, NCCER, OSHA, First Aid/CPR, or other relevant construction industry Ask yourself, can your program lead participants to certificates and certifications.		
9.	Learning Does your program have extensive experience leveraging innovative tools including online learning and virtual learning, particularly given the limitations resulting from COVID? E.g. online/virtual learning, such as Alternative Reality (AR) or Virtual Reality (VR) immersive training and learning techniques (particularly given the limitations resulting from the COVID pandemic) Ask yourself, can your program coordinate innovative teaching, learning, education, retention services, and coaching services.		
10.	Work-based Learning and Practicums		







Learning



Illinois Department of Commerce & Economic Opportunity





Applicants *must* explain how they will coordinate education and learning, necessary support and retention services, and coaching from other partner institutions.





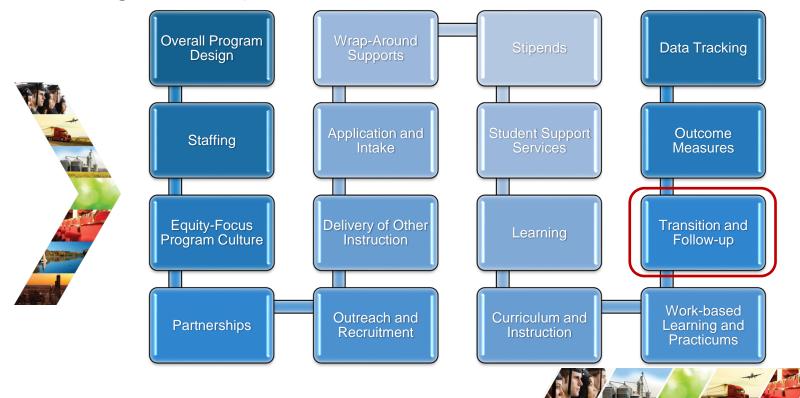


Curriculum and Instructions



7.	Curriculum		
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	Ask yourself, can your program coordinate innovative teaching, learning, education, retention services, and coaching services.		
10.	Work-based Learning and Practicums		









Transition and Follow-up



Your program *must* provide plans on how it will assist participants in transitioning to DOLregistered apprenticeship programs including connecting them to employers and unions.

Include plans for referring participants that do not enroll into apprenticeship programs into advanced construction education and training programs, or other employment.

Applicants should outline how they will followup with participants on at least a quarterly basis for a period of one (1) year.







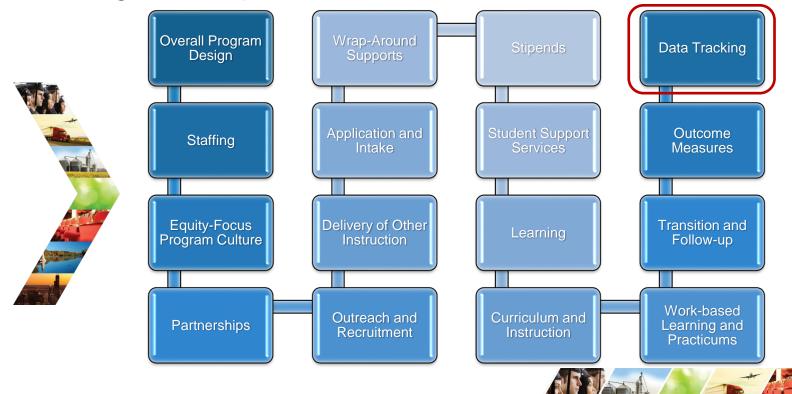


Transition and Follow-up

r				
		Does your program have experience providing and/or coordinating work-based learning or on-the-job-learning?		
		E.g. supervised job sites, community-based job sites, government job sites, and other opportunities that allow participants to put what they learned into practice		
		Ask yourself, can your program perform learning in a construction lab and practice opportunities at job sites?		
	11.	Transition Services Does your program have the xperience, connections, and relationships to help transition participants DOL registered union- based, company-based, or other apprenticeship programs, construction education, or other employment (including dedicated staff persons)?		
		E.g. employers, DOL registered union-based apprenticeship programs, company-based apprenticeship programs, other qualified apprenticeship programs, additional construction education, advanced training programs, or other employment opportunities		
		Ask yourself, can your program assist participants in transitioning to DOL registered apprenticeship programs?		
	12.	Follow Up Services Does your program have experience conducting follow-up with participants beyond program completion on at least a quarterly basis for a period of one (1) year (including dedicated staff persons)?		
	13.	Data Tracking		
		Does your program have experience with acclimating to new data management systems as well as data collection, data entry, and data tracking (including dedicated staff persons)?		

Land I and the second







Data Tracking



Department of Commerce & Economic Opportunity





Your program will be *required* to utilize the Illinois Works Reporting System (IWRS), a platform and workforce program management tool used to track grantee performance and progress toward negotiated outcome measures.

Data entry is expected to take place in *real time.* All programs should plan to have a dedicated data entry coordinator responsible for data entry and integrity.







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Data Tracking		Does your program have experience providing and/or coordinating work-based learning or on-the-job-learning?		
		E.g. supervised job sites, community-based job sites, government job sites, and other opportunities that allow participants to put what they learned into practice		
		Ask yourself, can your program perform learning in a construction lab and practice opportunities at job sites?		
A R alt	11.	Transition Services		
		Does your program have the experience, connections, and relationships to help transition participants DOL registered union- based, company-based, or other apprenticeship programs, construction education, or other employment (including dedicated staff persons)?		
		E.g. employers, DOL registered union-based apprenticeship programs, company-based apprenticeship programs, other qualified apprenticeship programs, additional construction education, advanced training programs, or other employment opportunities		
		Ask yourself, can your program assist participants in transitioning to DOL registered apprenticeship programs?		
	12.	Follow Up Services		
		Does your program have experience conducting follow-up with participants beyond program completion on at least a quarterly basis for a period of one (1) year (including dedicated staff persons)?		
	13.	Data Tracking		
		Does your program have experience with acclimating to new data management systems as well as data collection, data entry, and data tracking (including dedicated staff persons)?		

Question:

"Which 3-5 elements emerged as capabilities for your program?"





Question:

"Which 3-5 elements might your program benefit from a partnership?"











"Make Your Friends Before You Need Them"



Question:

"Who might be potential partners?"









Capabilities and Partnership Self-Assessment

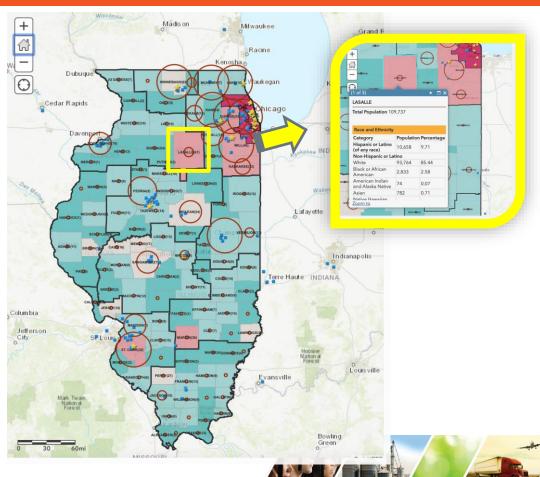


CAPABILITIE	S AND PARTNERSHIP SEI	POTENTIAL PARTNER	YPE OF PARTNERSHIP Grantee/Recipier S
anization: Questions	CAPABILITY 1 = No Experience or Expertise 2 = Moderate Experience & Exper 3 = Extensive Experience & Exper-	tise	SubgranteelS hadea
Wrap-Around Supports Does your organization have expertise and experience in protitives types of services (including dedicated staff persons)? E.g. life coaching, mentorship, financial literacy, alumni network childcare, transportation, fees, tools, uniforms, and other experience in protion or program completion. Ask yourself, can your program assist participants in overcubarriers to participation. 2. Student Support Services Does your program have experience with providing these services to support academic success and the attainment certification credentials (including dedicated staff persons) E.g. tutoring services, retesting sessions, and make-up seademic success and obtaining the certifications and or support student participation and success (including deficitions) and comparison support student participation and success (including deficitions) 3. Delivery of Other Instruction Does your program have experience providing other in support student participation and success (including derivations)? E.g. GED, ESL and literacy classes	types of t of s)? sessions sximizing predentials?		

ILW Heat Map







81





Types of Partnerships

Which type of partnership would be appropriate for each relationship?





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Section 5: Developing Partnerships **Department of Commerce** & Economic Opportunity



By the end of this section, you will be able to:

- Describe the role of partnerships.
- Identify different types of relationships.
- Brainstorm potential partners.
- Create a Memorandum of Understanding (MOU).

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Partnerships



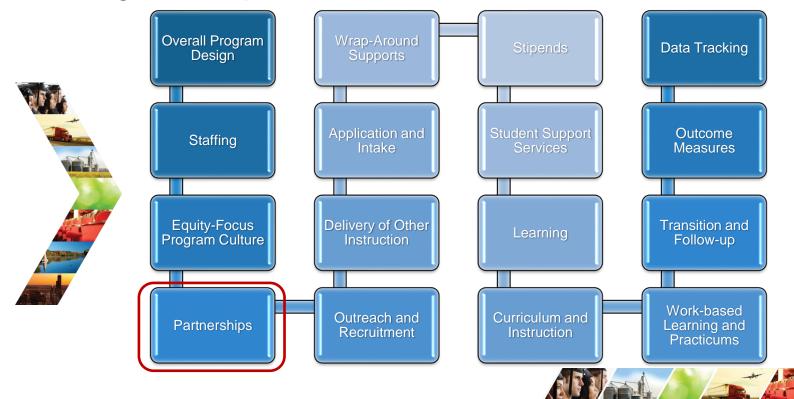


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NOFO – Program Requirements





Illinois Department & Economic Op

Department of Commerce & Economic Opportunity

NOFO – Partnerships

Your program *must* coordinate with:

- Local Workforce Areas
- Local and Regional Apprenticeship Navigators
- Construction and building trades
- Union groups
- Community colleges
- Employers
- Employer associations
- Community-based organizations
- Secondary schools







Partnerships



- ✓ Partnerships
- ✓ Strategic Partnerships
- ✓ Cross-Section Partnerships





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Formal Versus Informal Partnerships





Partners Versus Providers



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NOFO Roles



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 \checkmark

Partners may include the following:

- Recipient/Grantee
- Subrecipient/Subgrantee

Providers may include the following:

✓ Contractor/Vendor



NOFO Role Definitions







Illinois Department of Commerce & Economic Opportunity



Partnerships

	Recipients/ Grantees	Subrecipients/ Subgrantees	Contractors/ Vendors
GATA Pre-Pre-qualified	Х		
On Record for the Grant (Receives Funds)	Х	Х	
Requires an MOU	Х	X	
On NOFO Project Plan (Attachment A)			X
Can be a non-profit	Х	Х	Х
Can be a for-profit		X	Х
Must Report Program Participation & Outcomes	X	Х	Х
Must Maintain 3-5 yrs of Program Documentation	X	Х	



AL DEADLE DO D

Question:

"Which type of partnerships might be appropriate?"







MOU



MEMORANDUM OF UNDERSTANDING Between [Name of School] [Name of Grantee] The purpose of this Memorandum of Understanding (MOU) is to clearly identify the roles PURPOSE & SCOPE and reported of this are not an or the stationary (second) and report of the fraining Program and reports of the party as they relate to implementation of the fraining Program I. Name], funded by [Name of Grantor]. Particular, uns MOO is intensed to: Expedite the recruitment of WIOA-eligible participants into the program. In particular, this MOU is intended to: Expression on exercations or water-engone participants into use program. Ensure that participants are accurately assessed for experience, interests, and skills. before being referred to potential training pathways. Ensure that participants are enrolled in their chosen career pathway. Ensure that participants are supported in the completion of their chosen career patuway and acureve matriceause creasings. • Ensure that participants are assisted, as needed, to be placed in gainful employment. [Name of School] and [Name of Grantee] have jointly plauned the [Training Program Name] BACKGROUND traine of second and traine of strainer functional planted in the reading reneration of the second sec well set used to an over promotery accuracy may our workers at AAAAAAA County, as the growing Veteran student population at [Name of School]. The following areas of п. large percentage of available employment opportunities in XXXXXXX County, as well as in ge percentage of available employment opportunities in AAAAAA Compy, as well as pathways where participants can quickly earn credentials that will lead to gainful employment. RESPONSIBILITIES UNDER THIS MOU [Name of School] shall undertake the following activities: 111.

- noossy recognized orientations or program participants. Recent potential WIOA-digible unemployed workers and digible Veteran students
- through the existing Veteran Services at [Name of School].
- unougu un negating veteran services argume of seared, Refer potential participants to Name of Granted for eligibility determination. Conduct comprehensive assessments of program participants' skills, interests, and work experiences in order to advise them about which career pathways are likely to
- Assist program participants in finding employment in their chosen career through employer partnerships with the professional programs and existing Career Services

- at [Name of School].

Page 1 of 2



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- ✓ Purpose and Scope
- ✓ Background
- ✓ Project or Curricula Program Name
- ✓ Responsibilities Under the MOU (per entity)
- ✓ Agreed Upon Mutual Understandings
- ✓ Reporting Requirements
- ✓ Record Retention
- Effective Date and Signature
- ✓ Signature and Dates



Question:

"What additional context have you found valuable for an MOU?"









Example MOU



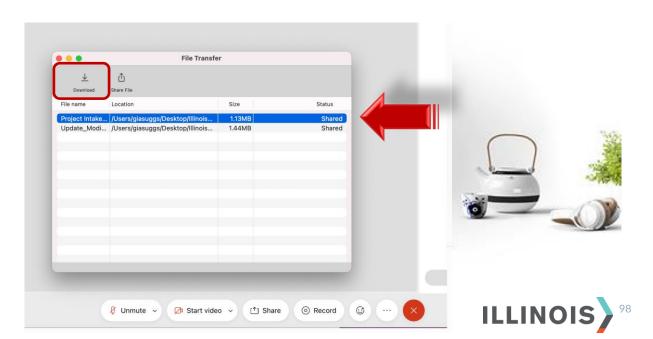






Example MOU









NOFO Application and Partners





Accountability



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If a Subrecipients/Subgrantees or provider is not performing as agreed, they can be removed and/or replaced.

However, a Recipient/Grantee **will** be held accountable!









Illinois Works Informational Sessions



MENU Login	C Sign Up			
Informational Sessions				
Content	Date	Time	Registration/Recording Link	
GATA Pre-Qualification	August 12	10:00 am - 11:00 am	 Presentation Recording	
Introduction to Illinois Works and Its Programs	August 19	10:00 am - 12:00 pm	Registration Link	
Bidder's Conference	August 26	10:00 am - 12:00 pm	Registration Link	
Developing Partnership for Effective Program Outcomes	September 9	10:00 am - 12:00 pm	Registration Link	







Illinois Works Informational Sessions



MENU Login	C Sign Up			
Informational Sessions				
Content	Date	Time	Registration/Recording Link	
GATA Pre-Qualification	August 12	10:00 am - 11:00 am	 Presentation Recording	





GATA Pre-qualification ~ Website



ILL\$NOIS gov	AGENCIES C SERVICES
State of Illinois	Select Language
Grant Accountability and Transparency Act	Search Q
Home About CSFA Resource Library Grantee Links Indirect Cost	Training

Announcements

- NOFO EMAIL NOTICES: Subscribe to a weekly mailing list to receive an email that announces all new Notice of Funding Opportunities, or NOFOs, published the previous calendar week. To subscribe:
- 1. Send an email To: subscribe-omb-gata-grants@lists.illinois.gov
- 2. Leave the Subject and the Body of the message blank
- 3. Questions regarding NOFO email notices can be directed to OMB.GATA@illinois.gov
- NOTE: Due to high demand, SAM.gov is experiencing processing delays validating entity legal business names and addresses. Help tickets at SAM.gov are handled on a first in first out basis. They advise against reporting the same incident multiple times.
- Per M-21-20, entities can apply for funding without an active SAM.gov registration. However, a state agency cannot award a
 grant to an entity without an active SAM.gov account.
- <u>COVID Resources</u>

Grant Accountability and Transparency Act

The Grant Accountability and Transparency Act (GATA), 30 ILCS 708/1 et seq., is landmark legislation that will increase accountability and transparency in the use of grant funds while reducing the administrative burden on both State agencies and grantees through adoption of the federal grant guidance and regulations codified at 2 CFR Part 200 (Uniform Requirements). Pursuant to the Act, the **Grant Accountability and Transparency Unit (GATU)** has been established in the Governor's Office of Management and Budget. GATU is charged with implementation of the Act in coordination with State grant-making agencies and grantees. The following links provide a direct connection to:

Illinois Compiled Statutes that established GATA

Illinois Administrative Rules for GATA

Uniform Requirements in 2 CFR 200 in 2 CFR 200

Please see our annual reports for more information:

Annual Report 2021

Previous years





GATA - Processing Timeframe





Grantee Resource - Webpages







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COVID-19 Resources . Assistance for Businesses . Assistance for Individuals . Assistance for Communities . About Us

Step Three:

DCEO About DCEO Grant Opportunities

Grantee Resources

Summary of Grants

Step One:

What is a grant? A grant is a way the government funds your ideas and projects to provide public services and stimulate the economy. Grants support critical recovery initiatives, innovative research, and many other programs for the public good.

All organizations must be pre-qualified to receive a grant from the State of Illinois. The following graphic illustrates the pre-qualification steps to complete. Visit grants.illinois.gov/portal to create an account for your organization and complete the pre-qualification steps.

Step Two:

Grantee Resources Setting Up Your Grant How to Receive Your Money Ongoing Compliance APPLY FOR FUNDING ADDITIONAL RESOURCES Uniform Grant Agreement Merit-Based Application Review Appeals Process Capital Grants Information RECENT

GRANT OPPORTUNITIES



More information on the pre-gualification can be found on the State Grantee Portal New User Guide.

Once pre-gualification steps are completed, you can visit the Apply for Funding page to learn about current grant opportunities at DCEO.

How to be a Successful Grantee

DCEO would like you to be a successful grantee by implementing an effective program. Grant requirements may seem complex, but each grantee has their own assigned grant manager to answer guestions and more information on managing your grant is below.

The Department administers a wide range of economic and workforce development programs, services and initiatives designed to create and retain high quality jobs and build strong communities. The Department leads the Illinois economic development process in partnership with businesses, local governments, workers and families.

To ensure that your organization achieves your grant program's goals and you stay in compliance with the grant terms, please be sure to review the entire grant agreement. State of Illinois grant programs follow guidance from the federal government, specifically 2 CFR 200 Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards. Specific rules about grant requirements can be found in 44 IL Admin 7000.

Welcome! I am the small business virtual assistant. Please click here to get started.

х

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Section 6: Effectively Managing Strategic Partnerships



By the end of this section, you will be able to:

- List the steps for cultivating high-impact partnerships.
- Identify barriers to developing partnerships.
- Identify strategies for Overcoming barriers to developing partnerships.
- > Apply tips for managing partnerships.





Partnerships





Identifying and cultivating successful partnerships requires hard work by all parties.



Question:

"What do you look for in a partner?"









What to look for in a partner.



Question:

"What might be some potential barriers to developing successful partnerships?"







Barriers



- ✓ Lack of mutual respect
- ✓ Lack of trust/trustworthiness
- ✓ Focus on money and not outcomes
- Deceptive practices regarding joint goals
- ✓ Poor listening skills
- ✓ Unwillingness to acknowledge or confront issues or challenges
- ✓ Lack of subject matter expertise
- ✓ Competition instead of cooperation
- ✓ Hoarding of Information
- ✓ Developing click/silos





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Question:

"What are some strategies you can employ to overcome the barriers for developing successful partnerships?"







Tips & Techniques



- Practice active listening!
- ✓ Focus on outcomes
- Create a detailed MOU
- Acknowledge and confront issues
- Freely share relevant information
- ✓ Have regular planning meetings
- ✓ Agreeing on how the work will be done
- Audit subgrantees and providers to ensure performance and reporting compliance
- ✓ Submit progress reports





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Effective Partnerships



- Provide accurate and up-to-date information on reports(General DCEO/GATA requirements)
- Utilize available resources from workforce development organizations
- ✓ Deliver reports on time
- ✓ Deliver services on time
- Communicate concerns and issues immediately
- ✓ If you are unsure ask Illinois Works
- ✓ Utilize Illinois Works available tools







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Department of Commerce & Economic Opportunity Section 7: Available Resources



By the end of this section, you will be able to:

Access references and resources.







Illinois Department of Commerce & Economic Opportunity

Illinois Works Pre-Apprenticeship NOFO 2022 ~ Website

Funding Information



This grant program is utilizing state funding appropriated by the Illinois General Ass Illinois Works Act. It is anticipated that the Department will award up to \$8 million f this NOFO and that each individual grant should range between \$200,000 to \$550,0 the number of cohorts the program proposes to deliver for one year. The Departm grant requests for less or more of the above-mentioned range when adequate tech and reasonable outcomes are presented. Allowable costs must be necessary, reaso allocable based on the activity or activities contained in the scope of work.

Anticipated Number of Grants: 10-15

Funding Range: \$200,000 to \$550,000

Anticipated Total Award: up to \$8 million

Anticipated Grant Start Date: January 1, 2023

Submission Details

Applicants must submit a project narrative that answers the questions for the Pre-a Program grant as outlined in the NOFO. The project narrative must include enough the Department to understand the scope of the project. For detailed information al: opportunity and instruction on how to submit an application, see the full NOFO, as ' documents, linked under **NOFO Materials**.

Award Timeline

Applications are due by September 27, 2022 at 5:00 pm. The Department anticipate Notices of State Award (NOSA) 11 to 15 weeks after the application period is closed.

Resources

NOFO References

- 360-Degree Focus on Equity
- Executive Order #3: Action Agenda for Workforce Development and Job Creation
- Illinois Career Pathways Dictionary
- Illinois Department of Labor, 2021 State Construction Minority and Female Building Trades Annual Report
- Illinois Essential Employability Skills Framework
- Illinois Works Pre-apprenticeship Program
 2022 Grantee Manual
- Illinois Workforce Innovation Board, Apprenticeship Illinois Committee Quarterly Report June 2021
- The Essentials of a High-Quality Preapprenticeship Program, Jobs for the Future, 2019
- United States Department of Labor, Training and Employment Notice 13-12
- United States Department of Labor, Discover Apprenticeship: Earn While You Earn Today
- U.S. Dept of Labor, Registered Apprenticeship Partners Information Database System (RAPIDS)

Resources for Competitive Applications

- Apprenticeship Illinois
- Crapt Accountability and Transparency Act

Resources on National Best Practices for Pre-Apprenticeship and Apprenticeship Programs

- 2020 Construction ApprenticeshipGuidebook (Seattle)
- Broadening the ApprenticeshipPipeline (National Skills Coalition)
- <u>Construction Pre-ApprenticeshipPrograms</u> (Aspen Institute)
- Construction Pre-ApprenticeshipPrograms: Results from a National Survey (Aspen Institute)
- Illinois Tollway
 ConstructionWorksBrochure
- Illinois Tollway ConstructionWorksOnline Application Portal
- Illinois Tollway ConstructionWorksWebsite
- Key Capacities of ConstructionPre-Apprenticeship Programs (Aspen Institute)
- Pre-Apprenticeships: Building StrongApprentices (Workforce GPS)
- Seattle PACT Pre-ApprenticeshipConstruction Training
- YOUTHBUILD Construction Plus Framework

Resources on National Best Practices for Equity Pre-Apprenticeship and Apprenticeship Programs

- The Roadmap for Racial Equity (National Skills Coalition)
- Racial Equity Readiness Assessment for Workforce Development (Race Forward)
- Principles for a High-Quality Pre-





Illinois **Department of Commerce** & Economic Opportunity

National Best Practices



Illinois Workforce Devel The Illinois Works Pre-app economic development pr throughout Illinois over the people of color, veterans, contributing to increased a career development. Belo and success of the Illinois Governor's Action Agenda Governor Pritzker issued

https://www.illinois.gov/go 3.2019.html) leading to the which provides the three A Action Areas. 1. Unite workforce of

a. Identify hi b. Implemen 2. Prepare Illinois w a. Increase

b. Address c. Establish Connect job seek a. Shorten ti

Integrate h Workforce Innovation Boa The Illinois Workforce Inni

apprenticeships as a key State to remain competitiv

1. Fully integrate ap development strat

- 2. Support the rapid of existing program
- Support the devel
- Build state capaci
- apprentices to act

- Illinois Essential Employa.
- This framework is designed for the state. Essential em
- sectors of the labor marke academic skills such as m
- Illinois Community College representatives of Illinois educators and profession.
- The Framework can be vie
- framework
- National Best Practices

This section offers a series of best practices for delivering tra best practices outlined below. for the Illinois Works Pre-appr aligns with these national best geared toward enrollment into training environment.

Registered Apprenticeship I

Earn While You Learn: Benefit Work-based learning, such as real- life work experiences. Ty application of academic, techn mentors. Work-based learning

meaningful, applied skills and of work-based learning that ty Business involven Structured on-the

2 Instruction related Rewards for skill § 5. An industry-recog

Pre-apprenticeship Program United States Department of L

Employment Notice 13-12 http 12.pdf) Approved training and

Strategies that increas Strong recruitment eff

Activities introducing f Apprenticeship Progra Access to support-ser

transportation, counse Collaboration with pro approach to attain and

 Hands-on experience proper training and su

Nationally Recognized Pre-ap

Based on a review of best pra conditions for successful man

 Fair compensation, in out because it is not p to be effective at supp

outcomes

A focus on equity that

program design and p program, and program Offering academic Culmination in one credit toward asso Innovative ways to techniques (espec Strong case mana supports, mentors

The provision of w

Strong partnership

colleges and local

Consistent, transp

Strong community

Development of m

Career pathway a

Development of te

programs

Training for job se Offering financial li

Enhanced exposu the same race, eth

Documented plan Documented plan

The table below offers a m recognized program eleme pre-apprenticeship program

program design proposal.

luding but not lim

Stipends Transportation costs, inch

repairs Childcare Technology assistance for

learning (broadband and l

Driver's education fees Personal health including

dental and vision Emergency bill payments

Financial literacy Referrals for other service

health, housing, eviction a substance abuse)

Mentoring Alumni networks

Jobs For The Future (American workforce at and research have ide Transparent e Alignments with Culmination in Development Offering of act Transition into PRE-APPRENTICES

Exemplary Constructio

Underrepresented Pop

What a Qua Achieves An effective high-quali

En Links dire Prepares underret

high-qual opportuni Is a bridge for studen

underpres

Diversity, Equity Incl

360-Degree Focus on According to Closing to Invincibles only 4 perc

Women and people of positions with lower-th one step of many to er

Find more information

Apprenticeship application

NOFO ID: 2614-2348

- Equity in Youth Apprenticeship Programs. National Alliance for Partnerships in Equity Newsy in Yourn Apprendiceship Programs, National Asiance for Partnerships in https://napequity.org/wp-content/uploads/PAYA-Workbook-Fnl-2020-05-29.pdf The Roadmap for Racial Equity (National Skills Coalition)
 https://nationale.illis.coalition.org/wp-content/uploads/2020/12/Racial-Equity-Report_6x8_web.pdf
 Racial Equity Readiness Assessment (or Workforce Development (Race Forward)
- ruson cquiy roaaness Assessment for Vorkorce Javeopment (race rowwrd) http://www.realforward.org/practice/tools/wohlorce-development-racial-equity-readinessextension Principles for a High-Quality Pre-apprenticeship: A Model to Advance Equily (Center for Law and Description and Comparison of Apple Statements and Apple Statements and

Principles for a high-Quality Pre-apprenticeship: A worder to Advance Equity (venter of Law and Social Policy CLASP) https://www.clasp.org/publications/report/briefprinciples-high-quality-pre-

epurenucesrep-moue-envence-equiny: Collaborative Solicions for Increasing Diversity of Apprenticeship Participants (Workforce GPS)

- Consortative solutions for increasing Liversity of Apprenticeship Participants (Worksonce GPS) https://www.workdorceaps.org/events/2020/04/02/18/20/Collaborative-Solutions-for-increasing-Diversity-of Approximational Diversional Creating the Divide Making Illinois a Leader in Equitable Apprenticeships (Young Invincibles) Closing the Divide: Making tilinois a Leader in Equitable Apprenucesurgs ("Jourg Imminghing https://www.ilinoisworknet.com/NIOA/Resources/Documents/Y/_ClosingTheDivide.pdf
- Growing Equity and Diversity Through Apprenticeship: Business Perspectives (JFF Center for
 Apprenticeship: Business Perspectives)
- Apprentices in and work-cased Learning) https://www.ift.org/resources/growing-equity-and-diversity-through-apprenticeship-businessperspectives/ Principles for Equity in Apprenticeship (Center on Wisconsin Strategy)
- การประชาว เป็น และ หมาย และ หมาย (Serier มา veconism Strategy) https://equifyinapprenticeship.org/case-studies/principles-for-equity-in-apprenticeship

Program Goal The goal of the Illinois Works Act is to ensure that all Illinois residents have access to State capital The goal or the rannow works with a to ensure that all minors residents have access to base capital projects and careers in the construction industry and building trades, as well as provide contracting and projects and canvers in the construction nuturity and eutoing traces, as were as provide voltex-ung and employment opportunities to historically underrepresented populations in the construction industry and empoyment opportunities to instoncing underrepresented populations in the conservicion mousey at the todes. The Illinois Works Pre-apprenticeship NOFO and program is a critical component in the the trades. The timos works the apprentices to NULLY and program is a critical component in the success of the Act, by increasing the number of qualified construction and building trades apprentices success or the Act, by increasing the summer or quasies construction and outlong rates apprentices who are women, people of color, velocans or from otherwise underrepresented populations and preparing vino are women, people or court, venerans or non-overvine unserrepresented populations and preparing them to enter full apprenticeship programs on their way to careers in the construction and building trades.

This NOFO is focused on awarding grants in geographic areas where the Office of Illinois Works does not Insi NUFU is locused on awarung grans in geographic areas where the United en amon vorks opes presently have pre-apprenticeship programs and to increase the representation of underrepresented

presensy nave pre-apprenticesing programs and to increase the representation of unaverepresenting groups that presently are not served or are underserved by existing programs. Those economic regions groups mus presently are not served or are underserved by existing programs. Trace economic region include Central (Region 1), East Central (Region 2), North Central (Region 3), Northeest (Region 6), nicular Central (region 1), East Central (region 2), North Central (region 3), Northwest (region 5), Southeast (Region 7), Southwest (Region 9). To see the geographic boundaries of these Economic Lievencoment regions go to: https://www2.illinois.gov/doeo/SmallBizAssistance/RegionSpecificAssistance/Documents/2022ILEcDevRe

The Illinois Works Pre-apprenticeship grants will be awarded to community-based organizations that I ne simos works tre-apprenticesnip grants will be invested to community-cease organizations may demonstrate a plan to implement a pre-apprenticeship program noted in national best practices and processory demonstrate and easily likely solution processory demonstrates and encourse. demonstrate a plan to implement a pre-apprenticeship program rooted in national best pr-program design elements and meet Illinois Works program requirements and standards.

The overarching focus of these grants is to fund programs that help underrepresented populations

Interventioning tocus or even grants is to raino programs that they unsertage u successusy ramsmon into U.U. registered apprenticestrip programs in construction and the building trades limites Works welcomes individuals who are aged 15 or above, any community member willing the second seco trades, tanois works welcomes insurvousis who are agen to or above, any contramany memory awards and able to make a career in construction and the trades can erroll. The following program elements and some no make a career in construction and the trages can errori. I ne torowing program elements include outreach and recruitment to bring participants into programs but also include design elements mouse custeriori ana recrutamento arring participantis mo programs dur ano include oasign elements specifically designed to increase the probability of success for historically underrepresented individuals.

The Illinois Works Pre-apprenticeship Program is a semi-structured program that provides grantees with ne minos vrona re-depressonano rrogram si a semi-anucureo program mai provises grante. Recibility in critical areas such as recruitment, instruction, transition, delivery of support services. incruming in crisical areas such as recruitment, instruction, transison, derivery of support services, partnership development, and more. Projects that are funded under the Illinois Works Pre-apprenticeship

https://www.illinoisworl The Essentials of a His Strategies to address practices, transportation https://www.jff.org/re Applicants are encourt the resources listed be





Illinois **Department of Commerce** & Economic Opportunity

2022 NOFO ~ Resources



NOFO ID: 2614-2348

APPENDIX - REFERENCES & RESOURCES

Acronyms used in this NOFO

- AR: Alternative Reality
- DCEO: Department of Commerce and Economic Opportunity
- DOL: Department of Labor
- DUNS: Data Universal Number System
- FEIN: Federal Employer Identical Number GATA: Grant Accountability and Transparency Act .
- ICQ: Internal Controls Questionnaire
- WIB: Illinois Workforce Innovation Board
- IWRS: Illinois Works Reporting System
- JFF: Jobs for the Future
- MOU: Memorandum of Understanding
- MTDC: Modified Total Direct Costs NABTU: North America's Building Trades Union NAB I U: North America's Building Trades Union
 NCCER: National Center for Construction Education and Research
- NICRA: Negotiated Indirect Cost Rate Agreement
- NOFO: Notice of Funding Opportunity
- OSHA: Occupational Safety & Health Administration
- PFR: Periodic Financial Report
- PPR: Periodic Programmatic Report RAP: Registered Apprenticeship Program
- SAM: System for Award Management

- UEI: Unique Entity Identifier VIC: VIITUAL Reality
 WIOA: Workforce Innovation and Opportunity Act

Persons with Disabilities Act.

"Apprentice" means a participant in an apprenticeship program approved by and registered with the United Resear Department of Labore Burgers of American Trainform "Apprentice" means a participant in an apprenticestrip program approved by i United States Department of Labor's Bureau of Apprenticestrip and Training.

"Apprenticeship program" means an apprenticeship and training program approved by and registered with the United States Department of Labor's Bureau of Apprenticeship and Training.

"Bid credit" means a virtual dollar for a contractor or subcontractor to use loward future bids for public "Contractor" means a person, corporation, partnership, limited liability company, or joint venture

"Contractor" means a person, corporation, permenany, intraeo meaning company, or ph entering into a contract with the State or any State agency to construct a public work.

"Department" means the Illinois Department of Commerce and Economic Opportunity. "Labor hours" means the total hours for workers who are receiving an hourly wage and who are "Labor hours" means the total hours for workens who are receiving an hourly wage and who are identify employed for the public works project. "Labor hours" includes hours performed by worken employed by the contractor and subcontractors on the public works project. "Labor hours" does not public the hours worken by the forenerative mentated and a subcontractor on the public works project."

employed by the contraction with subcontractions on the plane, works project. Labor inside users not include hours worked by the forepersons, superintendents, owners, and workers who are not subject

"Minorities" means minority persons as defined in the Business Enterprise for Minorities, Women, and to prevailing wage requirements.







2022 Grantee Manual







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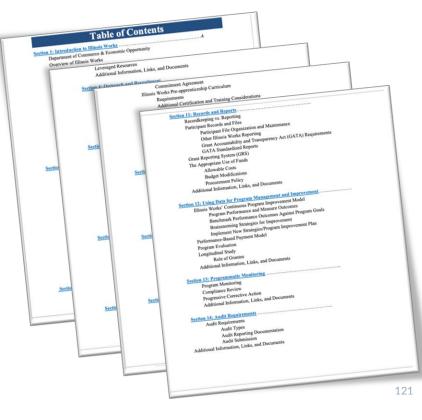
Department of Commerce & Economic Opportunity (DCEO)

2022 Grantee Operations Manual

Illinois Works Pre-Apprenticeship Program

January, 2022







Illinois Works Informational Sessions



Date	Time Topic		Registration		
8/25/2022	10:00 am- 1:00 pm	Webinar - Introduction to Illinois Works and Its Programs	Register		
8/30/2022	10:00 am - 1:00 pm	Webinar - Bidder's Conference	Register		
9/1/2022	10:00 am - 11:00 am	Webinar - GATA Training	Register		
9/8/2022	10:00 am - 11:30 am	Webinar - Developing Partnerships	Register		
			ILLINOIS		

Information Sessions

CEO.ILWorks@Illinois.Gov







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Thank You!



Illinois Department of Commerce & Economic Opportunity JB Pritzker, Governor