Questions to **Ask** in an Interview



Nov 2018 FINAL

When asking the right questions, you are hoping to achieve the following from the interviewer:

- Show your interest in the organization
- Find out if you feel you are the right fit for the company
- Make sure the interviewer has no reservations about you

Start preparing for your interview by practicing these questions that are good to ask in an interview. Review the below questions and see why they are good to ask, practice your responses to the interviewers answers, and add your own questions to ask!

Q: What skills and experiences would make an ideal candidate?

This is a great open-ended question that will have the interviewer put his or her cards on the table and state exactly what the employer is looking for. If the interviewer mentions something you didn't cover yet, now is your chance.

Q: What is the single largest problem facing your staff and would I be in a position to help you solve this problem?

This question not only shows that you are immediately thinking about how you can help the team, it also encourages the interviewer to envision you working at the position.

Q: What have you enjoyed most about working here?

This question allows the interviewer to connect with you on a more personal level, sharing his or her feelings. The answer will also give you unique insight into how satisfied people are with their jobs there. If the interviewer is pained to come up with an answer to your question, it's a big red flag.

Q: What constitutes success at this position and this firm or nonprofit organization?

This question shows your interest in being successful there and the answer will show you both how to get ahead and whether it is a good fit for you.

Q: Do you offer continuing education and professional training?

This is a great positioning question, showing that you are interested in expanding your knowledge and ultimately growing with the employer.

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Q: Can you tell me about the team I'll be working with?

This question tells you about the people you will interact with on a daily basis, so listen to the answer closely.

Q: What can you tell me about your new products or plans for growth?

This question should be customized for your particular needs. Do your homework on the employer's site beforehand and mention a new product or service it's launching to demonstrate your research and interest. The answer to the question will give you a good idea of where the employer is headed.

Q: Why is the position available?

This seemingly straightforward question will tell you whether that person was promoted, quit, fired or retired. That, in turn, will provide a clue to whether: there's a chance for advancement, employees are unhappy, the place is in turmoil, or the employer has workers around your age.

Q: What would an average day be like?

This question can give you an idea of what you may be doing on a day-to-day basis if you are offered the position. This can be helpful information to see if you are interested in the position or not.

Q: What are the critical aspects of this position?

In the interview – so you can get an offer that represents your skill level, education and your long term value to the company.

Q: To whom would I report?

When you are being interviewed by a hiring manger "to whom you would report" to; this is a great question for gathering insight into whether you will be reporting to the individual interviewing or someone else.

Q: Based on my background, how well do I fit?

You want to get a general idea if you are a good fit for the organization. By asking this question, the interview will probably get an indirect answer.

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Q: May I have a brochure and your business card?

Ask for business cards from each person interviewing you so you can send thank-you notes or letters.

Q: What's the next step in the interview process? Is there a time frame for your final decision?

These final questions can help relieve your anxiety after the interview because you at least have some clue about how long it will be before the employer gets back to you.

Information derived from www.Monster.com

Additional questions to ask during an Interview:

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