

## Apprenticeship Expansion Program Year 2025 Apprenticeship Specialists Kickoff

A conversation about Advancing Apprenticeship Leadership and Impact

Department of Commerce and Economic Opportunity Office of Employment and Training July 16, 2025



## Advancing Apprenticeship Leadership and Impact



- State vision and progress
- Elevating the Apprenticeship Specialist Role
- Identifying areas for support
- Call to Action
- Planned activities
- Q & A

## QUESTION

Who's online today?



#### **Daniel Serota**

Chair, IWIB WBLA Committee Aon VP, Gov't & Public Affairs Co-Founder, Chicago Apprentice Network





## Illinois Workforce Innovation Board Work-Based Learning and Apprenticeship Committee

#### WHAT IS IT?

Established 2016

An Employer-led coalition of Illinois stakeholders

#### WHAT DOES IT DO?

Advises the State on policy, practices, and use of funding to expand workbased learning and apprenticeship

Drives overall goals for Apprenticeship in IL

Aggregates input from stakeholders, designates Apprentice Ambassadors, conducts outreach work, produces research

#### **HOW DO SPECIALISTS FIT IN?**

Ultimate Goal – Create more opportunities for apprentices in family sustaining careers

Expand RAPs & WBL through Apprenticeship Specialists and Intermediaries

Apprenticeship Specialists embedded within Business Services Teams to address one of the largest barriers to expansion - Employer Participation

#### WHAT ARE THE LARGER GOALS?

Unify and align apprenticeship efforts across the state for greater impact



## 5-Year Plan Overarching Goals For State, Regions, & Local Areas

- Goal 1: Coordinate and Expand Services to Workers and Career Seekers
- Goal 2: Coordinate and Expand Services to Employers
- Goal 3: Coordinate and Expand Services to Education,
   Training, Workforce, and Economic Development Partners
- Goal 4: Planning and System Development





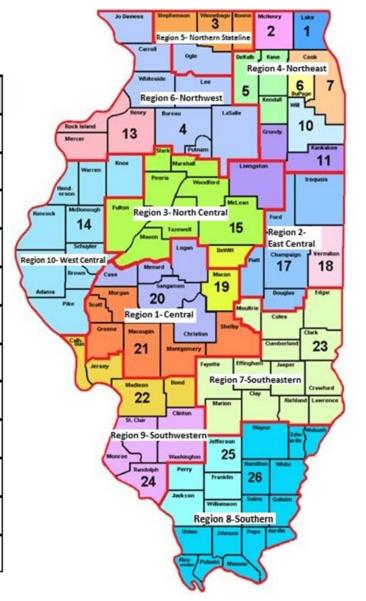
### **9 Years IWIB WBLA Committee**

	2016	2017	2018	2019	2020	2021	2022	2023	2024
Active Apprentices	14,160	14,920	16,356	17,711	17,502	17,543	19,388	20,668	21,934
New Apprentices	5,167	5,132	6,226	6,477	4,688	6,301	8,264	8,692	9,094
Construction Trades	3,819	3,783	4,594	4,794	3,417	4,331	5,565	6,114	5,823
% Construction Trades	74%	74%	74%	74%	73%	69%	67%	70%	64%
All Other	1,348	1,349	1,632	1,683	1,271	1,970	2,699	2,578	3,271
% All Other	26%	26%	26%	26%	27%	31%	33%	30%	36%



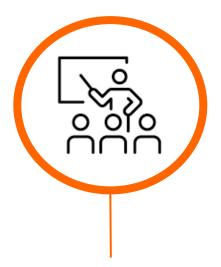
2025 Illinois Apprenticeship Specialists

LWIA	Grantee				
1	Lake (and McHenry) County				
3	The Workforce Connection				
6	DuPage County				
7	Chicago-Cook Workforce Partnership				
10	Will County				
13	Rock Island				
15	Career Link				
17	Champaign County				
18	Danville/Vermillion County Works				
20	Land of Lincoln				
23	C.E.F.S.				
25	ManTraCon				





# 5-years USDOL SAEF Formula Funding ~\$7.7million Building the Impact



**SAEF Round 1, 2023** 

**~**\$1.3 million

Foundation & Awareness



**SAEF Round 3, 2025** 

~\$1.6 million

Ownership & Leadership

SAEF Round 5, 2027

~\$1.6 million

Sustainability & Impact

**SAEF Round 2, 2024** ~\$1.6 million

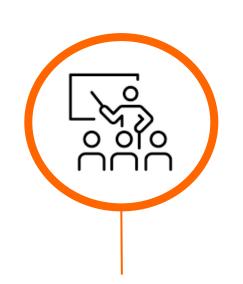
Connection & Collaboration

~\$1.6 million
Integration &
Influence

**SAEF Round 4, 2026** 



# 5-years USDOL SAEF Formula Funding ~\$7.7million Building the Impact







~\$1.3 million

Foundation & Awareness

**SAEF Round 2, 2024** 

~\$1.6 million

Connection & Collaboration



SAEF Round 3, 2025

~\$1.6 million

Ownership & Leadership





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SAEF Round 4, 2026

~\$1.6 million **Integration &** 

Integration & Influence ~\$1.6 million
Sustainability &
Impact



# Golden Opportunity Regional WBL and Apprenticeship Integration

- The federal landscape is uncertain Illinois is a federally-run OA State
- Federal administration 

   apprenticeship as a driving tool in workforce development
- Federal Goal 1 million active apprentices
- Possible 10% of funding allocated to RAPs
- Spring 2026 formal document submission requirement – Unified State Plan Mid-Point Modification





### **Apprenticeship Specialists and IBSTs**

## As an Apprenticeship Specialist, you're expected to...

- Embed yourself in the region's IBST
- Help it function as a coordinated team
- Drive apprenticeship and WBL expansion



Own the Coordination.

Elevate the Service Standard.

Maximize the Impact.

## QUESTION

Do you feel like your regional partners either understands your role as an Apprenticeship Specialist or that your LWIA provides these services?



## Lead with a Sector Lense Drive Greater Regional Impact Through Industry Alignment

#### **WHY IT MATTERS**

- Target skill gaps with coordinated, industry-informed solutions
- Create consistent messaging and shared priorities across partners
- Align apprenticeship with regional economic goals and employer demand

#### **YOUR ROLE**

- Be plugged into regional sector strategies, understand the landscape, trends, and key players
- Become the go-to technical expert on how apprenticeship supports sector growth
- Go beyond employers, engage education, workforce, and economic development partners to co-design solutions (IBST)

## QUESTION

What's the biggest barrier to stronger collaboration with your IBST partners?



## Raising the Bar More Leadership, More Ownership, More Impact

- Build a Seamless System. Promote a "no wrong door" approach. No matter who the employers talk to first, they should be consistently routed to the right support.
- Follow Through Relentlessly. A lead is only as good as the follow-up.
- Overcommunicate. Don't assume check back! Ask: Did you get what you needed?
- Close the loop. One missed handoff can damage trust and credibility.
- Treat outreach as opportunity. Every inquiry is a chance to deliver value and build the system.
- Set the bar high, then raise it. Don't just check boxes. Be the one who squeezes out the extra % that moves an employer from *interested* to *engaged*.

## QUESTION

How can the IWIB WBLA Committee and the State support better integration?



## **ELEVATED PROGRAM ELEMENTS**



## REGIONAL EXPERTISE AND COORDINATION Know Your Region, Build the Network

**Be the go-to regional expert:** own your region, know the landscape, bring people and ideas together, and lead with coordination, clear messaging, and action.



## ORGANIZATIONAL COMMITMENT AND ROLE INTEGRATION

Embedded, Empowered, Essential

#### **Drive lasting impact.**

Apprenticeship Specialists must be fully supported, deeply integrated into business service teams, aligned with regional priorities, and positioned as trusted guides.



Make work-based learning and apprenticeship a core service, not an afterthought.



# EMPLOYER ENGAGEMENT AND PROGRAM DEVELOPMENT From First Contact to Program Launch

#### You're not just a connector, you're a builder.

Lead employers from interest to implementation, co-own the programs you help create, align training with real needs, and stay engaged every step of the way.





# COLLABORATION AND NETWORK PARTICIPATION Power of the Group – Locally and Statewide

#### Collaboration is impact.

Share what works, solve problems together, and show up for your region, your peers, and the state.





## PROFESSIONAL DEVELOPMENT AND CAPACITY BUILDING

Always Learning, Always Leading

#### Lead through learning.

Be the regional expert, and help others become one, too.



## REPORTING AND ACCOUNTABILITY Track. Report. Drive Impact.

#### Data tells the story.

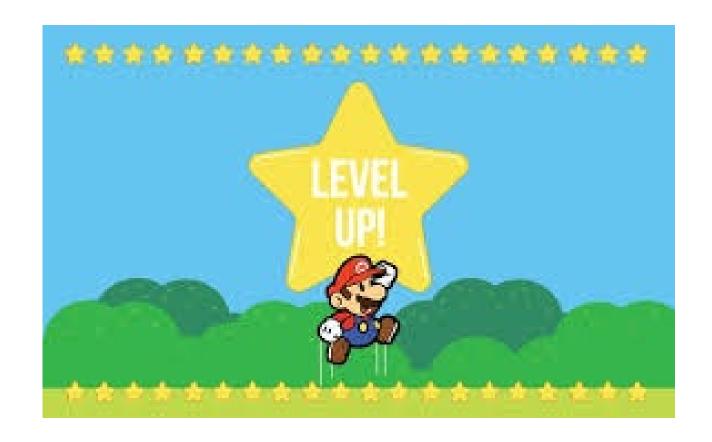
...and you need both the numbers and the narrative. Use quantitative data to show progress, and qualitative insights to bring it to life.





It's Time to Level Up.

Be More Than a Role, Be a Regional Force.



## QUESTION

What are some challenges you all have encountered in expanding apprenticeships and WBL?



## Some Challenges Identified

- Aligning Strategies among all partners
- Work-Based Learning and Apprenticeship outreach requires a multifaceted skill set!
- Even within workforce development, people need to be "sold" on apprenticeship
- Digital infrastructure and data collection
- Different partners have different services, models, and priorities

## QUESTION

What are some lessons you have learned along the way?



### **A Few Lessons Learned**

- Employer hesitancy towards apprenticeship is reduced with comprehensive support
- Leadership matters
- On-going professional development is needed at different levels
- Relationships matter and they take time to build one of the most important skill sets
- Consultative process understanding sales, data analysis, policy, business models, economic trends
- Apprenticeships are the long game





## Technical Assistance Goals

Build Capacity. Strengthen Systems & Quality. Advance Apprenticeship.

- Ensure consistent messaging about registered apprenticeship across all grantees and their state/local partners.
- Empower grantees to effectively **communicate about, develop, and submit registered apprenticeships** to DOL for approval.
- Promote best practices for high-quality apprenticeship outcomes
- Facilitate collaboration and peer learning across regions
- Create a library of localized tools and resources
- Establish feedback loops for continuous improvement
- Build a strong, connected statewide apprenticeship network



### **Annual Apprenticeship Bootcamp**

#### Save the Date!

October 8 & 9, 2025

Moraine Valley Community College

\$50 per person All invited.





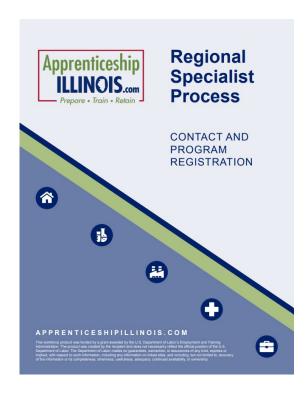
### **Drop-In Office Hours**

Apprenticeship Illinois offers weekly drop-in Office Hours open to grantees, employers, and any workforce stakeholders seeking guidance on developing, registering, or expanding an apprenticeship program.





### Printable Resources/Guides





Department of Commerce & Economic Opportunity (DCEO)



Illinois 2021 Apprenticeship Expansion

**Apprenticeship Illinois Intermediary Program Guide** 

October 2022







## Apprenticeship ILLINOIS.com Prepare • Train • Retain

## **Marketing Materials**

#### Apprenticeship at a Glance

Developing a skilled workforce requires strategic planning. Address skill shortages and foster a healthy workforce pipeline by starting an apprenticeship program!

Apprenticeship is a framework that allows employers to develop their future workforce through flexible training and paid jobs.

#### Why Choose Apprenticeship Skills development:

- · Employers cultivate a skilled. knowledgeable workforce.
- . Current or new workers learn the specific skills.
- Bring in and train new talent in a cost-effective way.

#### Pipeline creation:

· Create and foster healthy pipelines of diverse individuals who are trained to meet future demands.

#### **Knowledge management:**

 Facilitate smooth succession planning, maintain expertise and create continuity.

#### Tax credits:

- . Up to \$3,500 per apprentice per year as a reimbursement for educational expenses.
- · Additional \$1,500 for apprentices who reside in a IL Department of Commerce & Economic Opportunity (DCEO) Zone

Per the American Apprenticeship Initiative Evaluation, employers experience a 44.3% ROI on apprenticeship programs: every \$100 invested results in \$144.30 in benefits



#### **Benefits** Apprenticeship helps employers with:

- · Cost-effective recruitmen
- Smooth succession planning Reduced turnover
- · Stronger employee loyalty
- · Improved company culture · Strengthened pipeline of skilled workers
- Higher worker productivity
- A more diverse workforce
- Fewer skill shortages
- Development of future leaders
- · Community engagement

Apprenticeships have expanded into

#### Industries Apprenticeships are most common in:

Cybersecurity

• Energy

Hospitality

Information

- Agriculture
- Construction
- Education • Finance
- Healthcare
- Technology Technical Services Public Service • Telecom
- Real Estate Advanced
- Transportation Manufacturing • Utilities
- Care Economy (including Social Services and Education)



Employers connect with their local or State Apprenticeship Specialist to find training providers, funding opportunities, and help set up their program for free!

Employers work with the designated Apprenticeship Specialist to develop a Registered Apprenticeship training program that includes:

- · Direct business involvement
- · On-the-job training
- Related instruction
- · Progressive wage schedule
- Credentials

Employers can hire new candidates or upskill their existing workforce in the program.

Apprentices work a paid job while also engaging in classroom learning. Upon completion of the program, they earn a nationally-recognized industry certification.

#### **How To Get Started**

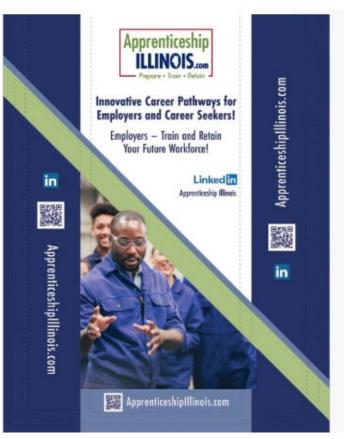
- · Apprenticeship Specialists are here to help your business build a Registered Apprenticeship program from start to finish at no cost! Explore more information at ApprenticeshipIllinois.com.
- Reach out to educational institutions and intermediaries to build partnerships.
- · Design your program, integrating the specific skills you need your workforce to have.
- · Register your program.
- · Launch and interview!
- · Promote your program by listing it on the Apprenticeship Finder website:

www.apprenticeship.gov/ apprenticeship-job-finder



Visit Apprenticeshiptllinois.com









### **Apprenticeship Illinois Website**



ApprenticeshipIllinois.com



### NEW

## Data, Program Manuals, Master Calendar of Events

- Dashboard using RAPIDS data
- Monthly Report metrics and qualitative
- Comprehensive program manual
- Master calendar of Apprenticeship and WBL events around the state – support provided













### **Other Planned Activities**

Date / Time	Location	Title/Registration Link	Audience	
7/21/2025	Webinar	Apprenticeship 101	Open to anyone	
12-1pm	VVCDITIGI	TOP TOTAL	open to unyone	
7/28/2025	Webinar	Standards Builder/New Program Approval	Open to anyone	
12-1pm	vvebillal	<u>Guidelines</u>		
8/4/2025	Webinar	Apprenticeship Illinois Virtual Cohort	All Grantees	
12-1pm	vvebillal	Introduction & Planning Session		
8/6/2025 1:30-2:30pm	Webinar	Using the Illinois workNet Navigator Tool for Outreach and Reporting [Meeting Link]  Add to <u>Calendar</u> :  Google; Outlook; Yahoo	Apprenticeship Specialist Grantees	
TBD 12-1pm	Webinar	Panel: Engaging Employers in Consultative Sales	Open to anyone	
9/8/2025	Webinar	Panel: Train the Trainer / Mentorship Training to	Open to anyone	
12-1pm		Support RAP Employers		

## QUESTION

What other supports or professional development do you need or want? What could we do better?



## Final Thoughts People Powered - Partnership Driven

- You're part of something bigger. Illinois literally has thousands of people working towards some type of workforce development goal Lean into that network!
- Apprenticeship and/or work-based learning is for everyone. Bust myths, expand mindsets, and elevate the model.
- Language matters, but relationships matter more. Build trust, stay present, and follow through.
- Success is local. Show up, stay persistent, and bring the right people to the table.
- It takes a village. Your IBST is your village.
- Start with the willing. Early adopters create momentum, partnerships build systems.
- We share one mission: Reach more employers. Expand opportunity. Drive impact.



### **DISCUSSION TIME**

We've talked about elevating your leadership and your regional role...

- What's something you plan to implement this year that takes it to the next level?
- Which of the elevated role elements do you think will be hardest to implement and why?
- What have you been doing that is working in your area?
- What is something the Directors or Board members would like to see from the system or state?



## Why we do this.....

